

# Slovenian craftsmanship in wooden kitchen accessories looking for retail partners

## Summary

Profile type

**Business Offer**

Company's country

**Slovenia**

POD reference

**BOSI20240326003**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement  
Supplier agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**26 Mar 2024  
26 Mar 2025**

Last update

**26 Mar 2024**

## General Information

### Short summary

A Slovenian manufacturer of high-quality wooden kitchen accessories seeks distributors and main multi-brand buyers for department stores focused on homeware and living. In addition to creating distinctive, handcrafted products, the company offers design, development, and production services, operating both as a subcontractor and under manufacturing agreements with industry partners.

### Full description

Rooted in the rich heritage of Slovenia, this esteemed manufacturer specializes in wooden kitchen accessories, distinguished by meticulous handcraftsmanship and limited edition production. These products stand as narratives of tradition infused with the elegance of modern European design, ensuring each item is not merely a tool but a collector's piece. The commitment to quality and sustainability is evident through the selective use of premium European woods, underscoring a dedication to environmentally responsible practices.

The search for distributors and leading multi-brand buyers from department stores is driven by a desire to share these unique offerings more broadly, emphasizing homeware and living spaces that reflect the brand's ethos. Beyond its retail ambitions, the manufacturer also offers comprehensive design, development, and production services catering to designers in the segment. Operating as a subcontractor and a collaborative partner under manufacturing agreements, the company can bring diverse design visions to fruition.

Targeting a niche market for kitchen and home accessories, each product exemplifies the manufacturer's legacy of unmatched originality and superior quality. Aimed at independent stores, design, and kitchen boutiques, the brand is internationally protected and revered for enhancing contemporary living spaces' aesthetic and functional quality.

#### Advantages and innovations

Quality, trust, accuracy, and honesty are at the heart of this manufacturer's ethos, which guides every step of the creation process. Known for their unique approach to wooden products, they craft kitchen accessories with skill and a passion that harmonizes design, sustainability, and traditional craftsmanship.

Each piece reflects an unwavering commitment to environmental stewardship, underscored by their adherence to FSC certification standards. This dedication ensures that every item is environmentally friendly and maintains a natural look and feel that resonates with contemporary desires for authenticity and connection to nature.

The brand's offerings stand out for its low maintenance requirements, multifunctional design, and universal appeal. They embody a blend of high-quality materials and precise handcraftsmanship. This multifaceted approach allows for products that are not just tools but integral parts of daily life, designed to serve various functions across the home.

Innovation lies in their ability to provide products that are sustainably sourced and boast a design that is both practical and aesthetically pleasing. The result is a range of kitchen accessories that elevate the cooking and dining experience, blending seamlessly into any interior while offering unparalleled durability and style.

#### Technical specification or expertise sought

The technical specification and expertise emphasised the meticulous selection and use of premium, locally grown wood from sustainably managed forests. The craftsmanship involves skilled artisans who create practical but also stylish and durable kitchen accessories. These products are designed to enhance the experience of cooking, serving, and eating, making these everyday activities healthier and more enjoyable. The range of products spans across service, food preparation, storage, tableware, and accessories, showcasing a comprehensive approach to kitchenware. The focus is on combining sustainability with functionality and style, ensuring that each piece meets the highest standards of quality and design.

#### Stage of development

**Already on the market**

#### IPR Status

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 3: Good Health and Well-being**

## Partner Sought

#### Expected role of the partner

The partner sought should act as a distributor or main buyer for high-end department stores focusing on natural living, design, and sustainability. They are expected to help expand the market reach of these handcrafted kitchen

accessories, connecting with customers who value quality, environmental responsibility, and innovative design. The ideal partner would effectively bridge the brand with consumers and settings that appreciate the uniqueness and ethical approach of the products.

## Type of partnership

**Commercial agreement**

**Supplier agreement**

## Type and size of the partner

• **Big company**

• **SME 50 - 249**

• **SME 11-49**

• **Other**

## Dissemination

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## Technology keywords

• **07002005 - Wood Products**

## Market keywords

• **07002005 - Other retailing**

## Targeted countries

• **World**

## Sector groups involved