

Welcome to Europe – Valencian Community Mission

HEALTH SECTOR B2B MISSION

The Mission

Today, the Valencian Community is the 4th region in Spain for export, and the 4th Spanish region with the highest density of companies.

The Health Sector in the Valencian Region is a sector which offers cooperation opportunities, due to its innovative character, exporting and talent. In this regard, it should be noted that this sector is not limited to activities related to the portfolio of health system services but encompasses segments as relevant as biotechnology or the pharmaceutical industry.

The mission will mainly consist of:

- B2B meetings to offer the possibility to the participants to have a pre-scheduled agenda with all the companies and technological centres participating in the mission that fit with their collaboration interests.
- Visits to companies and technological centres related to the selected sectors in order to show and share the most highlighted technologies, research interests and business opportunities in the region.

DATES

23-26 November 2015

DEADLINE FOR REGISTRATION

The deadline for registration is: 31 August 2015

Feel free to send your expression of interest using the link below.

<http://www.een-japan.eu/ja/content/november-2015-valencia-mission>

MINIMUM NUMBER OF PARTICIPANTS

The mission will be held if 5 companies at least will have registered by the time of the deadline

LOCATION (Valencia, Spain)

Valencia is one of the three provinces of the Valencian Community, a region located in the West of Spain by the Mediterranean Sea.

The city of Valencia is one of the main business focuses of the Mediterranean, it has become a renowned European Congress Centre as well as an important venue for trade and fairs. Valencia is also undoubtedly a cosmopolitan city and can be the perfect place for commercial and cultural exchange.



Deeply linked to the sea, Valencia has been selected among other 65 cities in the world, as the Host City of the 32nd America's Cup. Valencia has been chosen due to its reliable weather conditions and its project for transforming the commercial port area into a race village.

The city is an important centre for agricultural and horticultural production, especially fruit, most of it flowing into the city from the surrounding region. Valencia itself is a manufacturing centre that focuses on metallurgy, chemicals, textiles, shipbuilding and brewing.

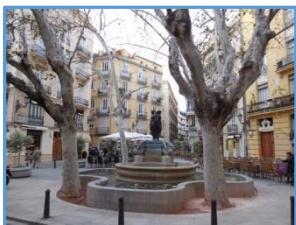


Diversity is the main feature that can define the Valencian Economy where the crop to export prevails with manufacturing industries that elaborate durable goods for the final consumption as shoes, toys, furniture, pavement and ceramic coverings etc..., and a strong tertiary sector that is mainly related to commerce and tourism but also to healthcare.

At the same time, the exporting vocation of the community gives to the Valencian economy an open character.

This beautiful Mediterranean city tempts the visitor with its mild temperatures, its delicious cuisine, its celebrations and cultural events. Among the main appeals of the city we may mention “Las Fallas” festival which takes place in March, the famous “Paella Valenciana”, a traditional rice dish, and the City of Arts and Sciences, a zone devoted to leisure, education and technology with amazing buildings and museums.

MORE ABOUT THE LOCATION



www.turisvalencia.es

www.comunitatvalenciana.com

www.valencia-cityguide.com

SECTOR TARGETED

Health sector: including chemicals, materials, devices, ICT, active ageing and quality of life, medical materials, textile for health and quality of life, cosmetics products for skin care etc.

JAPANESE DELEGATION PROFILE

The Japanese delegation should be formed by companies, entrepreneurs / professionals with decision capacity in the company, and:

- With interest in Spanish products from selected sector
- With interest in Spanish technologies from selected sector
- Importers companies
- Distributors companies
- Innovative companies with R&D capacities

COSTS

Covered by the mission organizers:

- Up to 3 nights of hotel per participating company
- Networking lunch (day 1 and day 3)
- Bus for the visits and B2B venue (day 1 and day 3)
- Dinner for Japanese Delegation (day 2)

Covered by the participating company:

- Travel from/to Japan.
- Lodging cost after the 3rd night stay
- Any other costs not expressly covered by the organizers.

PROGRAMME

(Provisional)

	AM	PM	EVENING
	Arrival from Japan – Stay at selected hotel		
Day 1 23-Nov- 2015	Event Opening: Presentations of Cámara Valencia and EU-Japan Centre B2B meetings Coffee –Networking Lunch	Company visits	Free time
Day 2 24-Nov- 2015	Company Visits	President of REDIT Salutation to Japanese Delegation REDIT and Technological Centres presentation	Free time
Day 3 25-Nov- 2015	Visits to Technological Centres Coffee- Networking Lunch	Visits to Technological Centres	Free time
Day 4 26-Nov- 2015	President of Camara Valencia Salutation to Japanese Delegation	Free time	Free time
	Departure		

The mission is organized by: Cámara Valencia, Chamber of Commerce, Industry, Navigation and Services of Valencia; REDIT, Network of Technological Centres of Valencia Region. Supported by the EU-Japan Centre for Industrial Cooperation

PLANNED VISITS AND B2B PARTICIPANTS

Company 1 - ADHBIO

Adhbio is a Spanish technology based company engaged in the research, development, manufacturing and commercialization of advanced high-strength adhesives and sealants for wound management and closure in surgical applications as an alternative to traditional procedures such as suture, staples or tapes.

With its innovative technology, Adhbio is the only company in the world that manufactures multi-component cyanoacrylate based bioadhesives. One of Adhbio's main strengths is the design of biocompatible, resorbable and flexible adhesives and sealants for specific applications by means of a strong research support.

Adhbio would be interested in meeting Japanese partner for importation or distribution of the products into Japan.
www.adhbio.com

Company 2- INQUILEVA

Inquileva cares about patient's health and its well-being. The company forms an expert team specialized in musculoskeletal disease and prosthetic joint surgery. Thanks to a close cooperation with medical professionals it design and manufacture cutting-edge solutions to provide individualized treatment and care to the patient. Main products: hip, spine, knee prosthesis and biotime spacers (temporary implants).

Inquileva would be interested in Japanese partners to import or distribute their products into Japanese market. They manufacture the products in Valencia.
www.inquileva.com

Company 3- BABE LABORATORIOS

BABÉ Laboratories was founded in 1994 by two pharmacists with the goal to develop a simple and plain line of dermo-cosmetic products that would bring solutions to the basic skin conditions.

This Spanish company with headquarters in Valencia has its own R&D and innovation department as well as a Quality Department. Both work under the strict regulations and rigorous processes of the pharmaceutical industry, exceeding the demands of the cosmetic industry. BABÉ products are coadjuvants in dermatological treatments and are recommended by doctors and pharmacists, who value and trust their dermatologically tested and hypoallergenic formulas. BABÉ respects the physiological balance and pH of the skin, contributing to the personal health and wellness.

They would like to contact to import/ distributors companies to get into Japan market.
www.laboratoriosbabe.com

Company 4 - LAFITT

Lafitt specializes in the design, development, manufacturing and marketing of surgical implants and instruments for Traumatology, Orthopaedics and Neurosurgery. Since the company was founded in 1993, it has considered innovation a fundamental part of the company strategy, along with proximity to medical professionals. Products: hip, spine, knee prosthesis, internal fixation, osteosynthesis.

The company would be interested in meeting Japanese distributors/import partners.
www.lafitt.es

Company 5 - MIPESA SURGICAL MACHINING

Mipesa Surgical Machining is a contract machining company, working under UNE EN ISO13485 Standard and under LEAN Manufacturing Directives, in order to provide you the best quality at a reasonable cost.

The company is focused in instruments and prosthesis mechanisation for orthopaedic and traumatology surgery. Furthermore, it offers individual collaboration, just to become the partner you need. High performance machines as Multitasking Turning Centers and 5 Axis Machining Centers allow it to attend high complexity parts like prosthesis components and surgical instruments.

The company is interested in collaborating with companies of the sector to for subcontracting the production.

<http://surgicalmachining.eu/>

Company 6 - ORLIMAN

Orliman started as a family orthopaedic business more than 70 years ago. It was established in the last decade for development and mass production of orthopaedic products. The company's strategy is based on constant research of new products, the quality and performance of these products and a personalized service and attention to the customer is maximized by an ongoing assessment of the customer's and market needs.

The company would be interested in meeting Japanese distributors/import partners.

www.orliman.com

Company 7 -SURGIVAL

Surgival (Grupo Cosías) consists of two companies specialized in the production, marketing and distribution of implants for traumatology, prosthesis for orthopaedic surgery and surgical instrumentation.

Surgival focuses exclusively on manufacturing high added value orthopaedic products using state-of-the-art technology. The International Sales Department is based at Surgival (Valencia), their products are currently sold in the five continents and the company decided to invest in internationalization due to their customers' continuous support and recognition.

The company would be interested in meeting Japanese distributors/import partners.

www.surgival.com

Technological Research Centre 1 - AIJU

AIJU is a research centre specialized in toys, children's products and leisure, based in Spain (Europe) and also established in China (Asia). Their objective is to optimize the process of creating and developing children's products from the initial idea until its launch onto the market.

The experience obtained over the years and the evolution of the sector allows AIJU working in complementary sectors such as health. AIJU today is able to customise products for surgery and patients, developing support, prosthesis and rehabilitation products, creating therapeutically or preventive leisure products, such as games for Alzheimer and using ICT technologies to develop ludic and learning platforms.

The centre would be interested in contacting and showing capabilities and technologies to the Japanese Delegation, in order to detect collaboration opportunities in R&D and innovation.



Support and rehabilitation products (pelvic seats, prosthesis, splints ...) and goods adaptations to specific needs (customization of seats, handlebars, pedals, buttons ...).

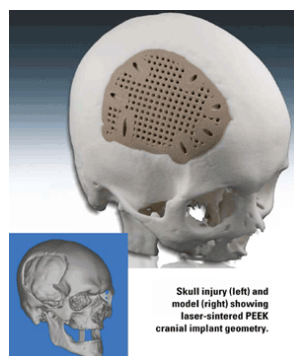
Technological Research Centre 2 - AIMPLAS

AIMPLAS, created in 1990, has its field of activity within research applicable to the plastic transformation sector, to support technological development and innovation through integral solutions that can be adapted to the enterprises.

The main activity lines with application in the health sector are R&D in Materials (new polymers, mixtures and/or additives, biopolymers and biocomposites, natural fibres and organic fillers, nanomaterials); R&D in Processes (processability in RTM, RIM, injection and multi-material injection, profile extrusion and blow-film and cast-sheet extrusion, both single and multilayer); R&D in Recycling (technologies, new applications for recycled materials, evaluation of waste recyclability); R&D in Information Technologies.

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www.aimplas.es



Improvement of the resistance to the wearing of materials for knee, lumbar and hip implants, and their functionalizing to integrate antibacterial properties; modification of plastic biomaterials to be used as bones; customized materials to be used as hearing implants.



Medical devices with antimicrobial coatings, materials with properties to be applied in hospitals facilities (coatings, pavements ...), plastic materials to be used in sensors for the patient monitoring.

Technological Research Centre 3 - IBV

The Biomechanics Institute of Valencia is a technological centre that studies the behaviour of the human body and its interaction with products, environments and services, in order to improve competitiveness among the business sector and promote people's well-being.

Among the activities they carry out related to the health sector, the following ones can be highlighted: development of surgical implants for many medical-surgical specialities such as orthopaedics, neurosurgery, dental technologies, cardiovascular surgery, etc...; biomaterials tests (biocompatibility, biomechanics characterization, wearing, osseous integration ...) and biomechanical tests of human functions (walking, balance ...); clinical reports based on the use of biomechanics assessment techniques to objectify the functional evolution of patients to whom different therapies have been applied; development of technologies for the technical support of handicapped people.

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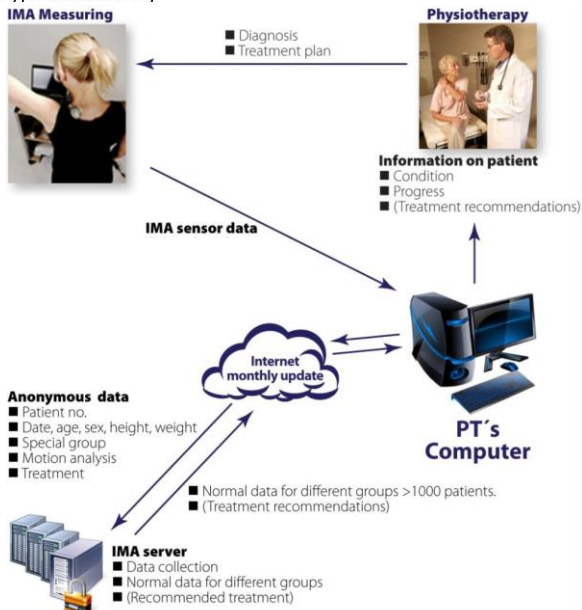
www.ibv.org



Prototype of a robot for the rehabilitation of walking in patients with brain damages (<http://www.walkx.com/>)

System for rehabilitation after ictus by gaming

Business Support on Your Doorstep



System to register the evolution of each patient and compare it with a database created by other professionals

Functional assessment laboratory

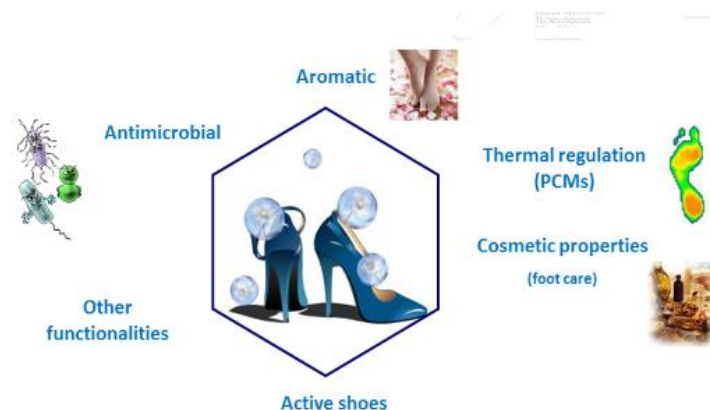
Technological Research Centre 4 - INESCOP

INESCOP is a technological centre for footwear and related industries, taking care of the innovation that affects them. The main activity lines of INESCOP in the health sector are:

- 3D feet digitalizers
- Lasts and shoes special designs
- Customized design of insoles and shoes
- Materials: alternative tanning to chrome, nano/micro encapsulation of aromatics, antimicrobial, thermal regulators, footcare products and other
- Electronic devices
- Functional tests and minilab (portability)

The centre would be interested in contacting and showing capabilities and technologies to the Japanese Delegation, in order to detect collaboration opportunities in R&D and innovation.

www.inescop.es



Transformation of conventional materials into intelligent materials or multifunction

Technological Research Centre 5 - AITEX

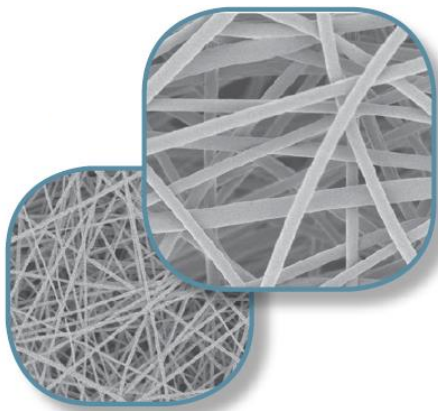
AITEX is a private non-profit making association, made up of textile companies and companies in similar sectors, with the main objective of improving the sector's competitiveness.

The main activity lines in the health sector are:

- Textile materials applied to biotechnology and biomedicine: tissue engineering, functionalization (enzymes, micro and nanocapsules) and therapeutical and sanitary materials (pharmaceuticals controlled release, bioactive textiles, textiles to be implanted, materials for hygiene, ...)
- Technologies for textile processes: electrospinning, hydrogels, textiles coating, foulardado ...
- Biological models: cellular and biological products

The centre would be interested in contacting and showing capabilities and technologies to the Japanese Delegation, in order to detect collaboration opportunities in R&D and innovation.

www.aitex.es



Textile materials applied to biotechnology and biomedicine (tissue engineering, functionalising, therapeutic and healthcare materials)



Technologies of textile processes (electrospinning, hydrogels, textile, coatings, padding, plasma, multi and monofilament spinning)



Biological models (cellular and biological products)

Technological Research Centre 6 - ITI

Technology Centre specialized in software technology Research, Development and Innovation and aimed at improving and maintaining the competitive positioning of companies in the IT sector by means of R&D&I and the provision of advanced services.

The healthcare technologies on which ITI has expertise are: signal processing, cardiology holter monitor, biomedical engineering, computer interfaces between electroencephalogram and brain and E-healthcare.

Other R&D areas strongly accomplished in ITI and that could be applied in health sector are: computer vision, biometrics, language processing and voice recognition, software quality and testing, IT and industrial automation, technologies optimization and problem resolution, distributed systems, computer security.

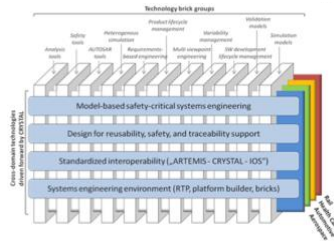
The centre would be interested in contacting and showing capabilities and technologies to the Japanese Delegation, in order to detect collaboration opportunities in R&D and innovation.

www.iti.es

Business Support on Your Doorstep



Mammogram for early diagnoses of cancer



Virtual model of the human body where to practice the surgeries. ITI designs the quality model of critical software



Integration in a unique architecture the management of sensors networks and mobile devices, allowing the care and monitoring of elderly, sick people, disabled people or people with special needs

NEAREST AIRPORT

Manises Airport (Valencia). <http://www.aena.es/csee/Satellite/Aeropuerto-Valencia/en/>

There are also interesting and possible combinations of flight+train from Madrid Airport, Barcelona Airport and Alicante Airport.

TRANSFER FROM AIRPORT TO HOTEL

Better by taxi /also possible by metro

HOTEL

Astoria Hotel Valencia

Situated next to Plaza de España, it enjoys perfect transport links with the AVE Station and the Airport, near the F-1 Circuit and the City of Arts and Sciences, just minutes from the Conference centre and Malvarrosa Beach.



<http://www.ayrehoteles.com/en/hotel-astoria-palace/>

ORGANIZERS

- Cámara Valencia, Chamber of Commerce, Industry, Navigation and Services of Valencia www.camaravalencia.com
- REDIT, Network of Technological Centres of Valencia Region www.redit.es/en/

SUPPORTED BY

- EU-Japan Centre for Industrial Cooperation (Enterprise Europe Network – Japan) www.eu-japan.eu



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For more information and registration, please visit the following webpage:

<http://een-japan.eu/content/welcome-europe-incoming-missions>