

# German supplier of European timber (logs and lumber) seeks commercial partners

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Germany</b>	<b>BODE20240715004</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<ul style="list-style-type: none"><li>• <b>India</b></li><li>• <b>United States</b></li><li>• <b>Taiwan</b></li><li>• <b>South Korea</b></li><li>• <b>Japan</b></li></ul>
Contact Person	Term of validity	Last update
<a href="#">Noriko MITA</a>	<b>15 Jul 2024</b> <b>15 Jul 2025</b>	<b>30 Sep 2024</b>

## General Information

### Short summary

A German company exports regional and high-quality logs and lumber according to customer specifications. The company offers a diverse range of softwood and hardwood species for veneering, carpentry, interior construction, boat building, toys, high ropes courses etc. It is looking for trade intermediaries and wood importers in India, Japan, South Korea and the USA.

### Full description

A leading German timber company specialises in exporting high-quality European logs and lumber to overseas markets, particularly in Asian countries. The company sources a diverse range of softwood and hardwood species primarily from Germany and France, including douglas fir, spruce, fir, larch, white oak and ash.

The company's extensive portfolio includes:

- Construction timber: offering spruce, larch, fir, pine and douglas fir, measured according to DIN 1052 standards. These species are chosen for their easy processing, carrying capacity and durability.
- Douglas fir utility poles: sourced from German and French forests, known for their durability and density. These poles are popular among European utility pole builders due to their ideal characteristics.
- Log cabin wood: supplying fir, douglas fir and spruce to Europe's leading log home, cabin, and shed

building companies. These species are easily processed, readily available and cost-effective.

- Specialty timber:
  - Douglas fir for bearing structures and flooring
  - Larch logs up to 20 meters for veneering, carpentry, interior construction and boat building
  - Weymouth pine for beehives, furniture, floors and toys
  - Custom-cut douglas fir poles for high rope courses
  - High-quality larch and other species for ship mast restoration and boat building
  - Wood fuel and waste material: supplying biomass cogeneration plants, pellet manufacturers and paper producers with various wood products including wood chips, bark, mulch and wood waste.

The company prioritises sustainable forestry practices, offering FSC and PEFC certified products. They provide flexible shipping options on Incoterm basis CFR/CIF or FOB.

The German timber supplier emphasizes quality, sustainability and customer satisfaction, positioning itself as a trustworthy and experienced partner in the European timber export market. Their commitment to meeting customer specifications and providing a wide range of high-quality timber products makes them an attractive choice for international buyers.

With extensive experience in European timber export regulations, the company seeks long-term partnerships with experienced importers in the wood industry in India, Japan, South Korea and the USA.

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#### Advantages and innovations

- The forestry experts of the company personally choose high-quality timber from PEFC and FSC certified forests, ensuring clients receive the best suitable products.
- The company's extensive network allows them to source both small and large quantities of timber to meet diverse client needs.
- With long-standing experience in the industry, the company positions itself as an ideal partner for fulfilling specific timber requirements.
- The company offers flexible delivery options on Incoterm basis CFR/CIF or FOB, accommodating client preferences.
- The company is committed to sustainability, providing FSC and PEFC certified products.
- The company has extensive experience in exporting European timbers to both regional and international markets, particularly in Asian countries.
- The company offers high-quality timber products including Douglas fir, custom wood solutions, and a variety of wood flooring options.
- The company provides tailored production of hardwood floors and other wood products for specific construction or renovation projects.

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#### Technical specification or expertise sought

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#### Stage of development

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 15: Life on Land**

IPR Status

IPR Notes

## Partner Sought

### Expected role of the partner

The company is actively seeking long-term, reliable business partners (in India, Japan, South Korea and the USA) in the wood industry who are interested in purchasing high-quality European timbers, specifically logs and lumber.

The ideal partner should have:

- Experience in importing European timber
- A thorough understanding of associated regulations and import procedures
- A commitment to sustainable forestry practices
- Interest in a diverse range of softwood and hardwood species

The expected role of the partner includes:

- Regular procurement of the German timber products
- Collaboration on meeting specific timber requirements and specifications
- Adherence to sustainable and ethical business practices
- Potential for market expansion and distribution of the company's products in their respective regions
- Open communication to ensure quality standards and delivery expectations are met

### Type of partnership

**Commercial agreement**

### Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **Other**
- **SME 11-49**
- **SME <=10**

## Dissemination

Technology keywords

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **08003007 - Other industrial equipment and machinery**

Targeted countries

- **India**
- **United States**
- **Taiwan**
- **South Korea**
- **Japan**

Sector groups involved

## Media

Images



[BODE20240715004 high rope course](#)



[BODE20240715004 Weymouth pine for beehives](#)



[BODE20240715004 utility poles douglas fir](#)



[BODE20240715004 sailing ship](#)