

A Japanese company offers export coordination and logistics support services for EU B2B buyers under commercial or outsourcing agreements

Summary

Profile type

Business Offer

Company's country

Japan

POD reference

BOJP20260430001

Profile status

PUBLISHED

Type of partnership

**Commercial agreement
Outsourcing agreement**

Targeted countries

• All countries

Contact Person

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Term of validity

**30 Apr 2026
30 Apr 2027**

Last update

30 Apr 2026

General Information

Short summary

Japanese company specialized in freight and logistic supports for shipments from Japan to the EU is offering its services to EU businesses.

The company can coordinate export procedures, support documentation preparation, arrange domestic transport within Japan, and handle international freight arrangements.

A commercial or outsourcing agreement is foreseen with EU importers, distributors, trading companies, manufacturers, and industrial buyers.

Full description

A Japanese company active in international logistics and export coordination offers Japan-side freight and documentation support services for European companies engaged in trade with Japan.

The company's activities include export-related documentation support, customs-related coordination, domestic transport coordination in Japan, and international freight arrangement support. The service is intended for European manufacturers, trading companies, wholesalers, distributors, and industrial buyers that require logistics and export coordination support for goods sourced from Japan.

The European partner is expected to provide shipment details, delivery terms, required documents, cargo specifications, and expected schedule. Based on this information, the Japanese company can coordinate export procedures, support documentation preparation, arrange domestic transport within Japan, and handle international freight arrangements.

The company has experience in international logistics support, including export and import coordination, customs-related procedures, freight arrangements, trade-related documentation, and used vehicle export transactions.

The company is seeking commercial agreements and outsourcing agreements. Under a commercial agreement, the company can provide project-based export coordination and logistics support for specific shipment requests from European partners. Under an outsourcing agreement, European partners may outsource part of their Japan-side export process, including documentation support, customs-related coordination, domestic delivery coordination, and international freight arrangement support.

Advantages and innovations

The main advantage of the service is that Japan-side export logistics coordination can be handled through one contact point. Compared with a conventional process in which overseas buyers must separately contact freight forwarders, customs-related service providers, and domestic transport providers, this service consolidates documentation support and shipment coordination within one practical workflow. This structure can reduce operational gaps between purchase decisions and actual shipment execution.

For business-to-business products, issues such as packaging conditions, cargo dimensions, weight, required documents, export feasibility, domestic delivery, and shipping schedule often affect the final transaction. By coordinating these points from the export preparation stage, the service helps European partners avoid delays or additional coordination after goods are ready for shipment.

The service is also useful for transactions with Japanese small and medium-sized suppliers that may have limited English communication capacity or limited experience in direct export transactions. The company can support trade-related documentation, logistics coordination, customs-related procedures, and domestic transport arrangements.

The company has practical experience in international logistics support, export and import coordination, customs-related procedures, freight arrangements, trade-related documentation, and used vehicle export transactions. This background is reflected in the service scope, which includes preparation of export procedures and shipment coordination.

Technical specification or expertise sought

Stage of development

Sustainable Development goals

- **Not relevant**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The company is seeking European importers, distributors, trading companies, manufacturers, and industrial buyers that require export coordination and logistics support for goods shipped from Japan.

The target partner should have a specific shipment requirement, such as cargo specifications, delivery terms, required trade documents, expected schedule, and destination port. The partner is expected to share this information so that the Japanese company can coordinate export procedures and arrange logistics accordingly.

Under a commercial agreement, the partner will place project-based export coordination requests, and the Japanese company will support documentation preparation, customs-related procedures, domestic transport coordination, and international freight arrangement. Under an outsourcing agreement, the partner may use the Japanese company as an external Japan-side logistics coordination desk. The outsourced role may include export document support, customs-related coordination, domestic delivery coordination, and international freight arrangement support.

The target fields include machinery parts, vehicle-related products, processed materials, construction-related products, storage containers, logistics-related equipment, tools, industrial components, and other business-to-business products that require export arrangements in Japan.

Type of partnership

Commercial agreement

Outsourcing agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **SME <=10**

• **Big company**

Dissemination

Technology keywords

Market keywords

• **09001007 - Other transportation**

• **09003007 - Other services (not elsewhere classified)**

Targeted countries

• **All countries**

Sector groups involved