

A Lithuanian company, that is involved in the production, processing and wholesale of various seeds (flowers, vegetables, greens, microgreens, grass, etc.) and flower bulbs is looking for partners to work under commercial or supplier agreements

Summary

Profile type

Business Offer

Company's country

Lithuania

POD reference

BOLT20240924009

Profile status

PUBLISHED

Type of partnership

Commercial agreement
Supplier agreement

Targeted countries

- **Sweden**
- **Denmark**
- **Norway**
- **Finland**
- **Ukraine**
- **Canada**
- **United States**
- **United Arab Emirates**
- **Poland**
- **Japan**

Contact Person

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Term of validity

25 Sep 2024
25 Sep 2025

Last update

25 Sep 2024

General Information

Short summary

The company from Lithuania has been operating since 1994 in the gardening and horticulture area. It is involved in the production, processing and wholesale of various seeds (flowers, vegetables, greens, microgreens, grass, etc.) and flower bulbs (crocs, tulips, hiacintus, etc.). The company is looking for partners abroad to work under commercial, manufacturing or supplier agreements.

Full description

The company from Lithuania is one of the leading companies in seed production, processing, and trade, renowned for its extensive experience, high-quality products, and innovative solutions. The company has been successfully operating in the gardening and horticulture sector for 30 years, offering a diverse range of over a thousand product lines, including vegetable, flower, and grass seeds, bulbs, garden tools, additives, soil mixtures, insecticides, and herbicides.

Product range:

- Vegetable seeds over 400 positions
- Flower seeds over 100 positions
- Flower bulbs over 50 positions
- Microgreens - ready to grow on every windowsill
- Lawns special assortment for different agricultural demand
- Seed Lines
- Seed collections and mix – special selections.

The company is committed to ensuring that only the highest-quality products reach clients. It is ECOAgros certified. The seeds are meticulously prepared and packaged in hermetic, barrier material packaging to protect them from light, temperature, and humidity fluctuations. To guarantee freshness, the company repackages seeds in small quantities as the market season approaches, ensuring partners receive the freshest, most recently harvested seeds. The company works with long-term, trusted suppliers who ensure the best balance between quality and price.

The company continually expands its geographic reach and enhances its product range to meet the needs of both professional growers and keen gardening enthusiasts. By offering high-quality products at competitive prices, it has secured a strong position in the market and see significant growth potential in both domestic and international markets. The company is seeking to expand more and is looking for foreign partners to work under commercial, manufacturing or supplier agreements. It is offering products with its own brand, but private-label and white-label production is possible as well. The company expects strong cooperation in areas: distribution agreement, trade intermediary, retail chains representatives, white label production.

Advantages and innovations

- Established in 1994, the company has 30 years of experience and market lead over the world (4000 marketplaces).
- Experienced team comprises experts with over 20 years of combined experience ensuring best-in-class results.
- Key turn product solution from idea and design to shipment and delivery. The company is offering not only packaging services but also complete product creation, from design to delivery to the end user.
- The company is ECOAgros certified, ensuring 100% traceability and compliance with industry-leading sustainability standards.
- The company sources seeds from certified suppliers with an higher germination rate.
- Innovative production machinery. With modern and technologically advanced seed packing equipment (bundle packer up to 100 pouches / min.), the company guarantees the highest quality of production. The packaging process is rigorously controlled, and innovative solutions help to maintain the seeds' quality for an extended period
- Sustainable production and office maintenance.
- With a 99.5% order accuracy rate, the company's proven experience meets and exceeds even the most stringent customer requirements, ensuring timely and precise deliveries.
- The company manages the full seed production lifecycle, including seed sampling, logistics, and custom packaging. We ensure that all shipments are delivered within the agreed timeframe.
- Offering flexibility in order volumes (the company can handle batches from as small as 100 kg to over 50 metric tons, catering to both boutique producers and large-scale agricultural operations).
- Products are distributed across Lithuania and neighboring countries, including Latvia, Estonia, and the United Kingdom.
- Strong export strategy and long term partnership establishment.

Technical specification or expertise sought

Knowledge or experience in horticulture or gardening as well as agriculture is preferable.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

IPR Notes

Partner Sought

Expected role of the partner

The privately held company in seed production, processing, and trade from Lithuania is seeking partners abroad to work under a commercial, supplying or manufacturing agreement.

The main interest is a long-term cooperation with retail chains, gardening or horticulture centers, outlets, wholesalers (for fulfilling white-label projects) or private-label development. The company offers a full project cycle (from idea to delivery/shipment). Knowledge or experience in horticulture, gardening or agriculture for partners is preferable.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 11-49**

• **SME 50 - 249**

• **Big company**

Dissemination

Technology keywords

Market keywords

• **07004006 - Garden and horticultural products**

Targeted countries

Sector groups involved

- **Sweden**
- **Denmark**
- **Norway**
- **Finland**
- **Ukraine**
- **Canada**
- **United States**
- **United Arab Emirates**
- **Poland**
- **Japan**

• **Agri-Food**

Media

Images



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