

Polish supplier of foundry coke is seeking Japanese foundries, importers and distributors under commercial agreements

Summary

Profile type

Business Offer

Company's country

Poland

POD reference

BOPL20260907016

Profile status

PUBLISHED

Type of partnership

**Supplier agreement
Commercial agreement**

Targeted countries

• Japan

Contact Person

Myrthe BONGERS

Term of validity

**7 Sep 2026
7 Sep 2027**

Last update

7 Sep 2026

General Information

Short summary

A Polish company with more than 30 years of experience in mining-related activities, industrial services and international commodity trading offers foundry coke for industrial customers in Japan. The company supplies foundry coke in standard size fractions of +100 mm, +80 mm and 60–100 mm. It is seeking Japanese foundries, importers, distributors and trading companies interested in regular containerised deliveries under commercial or supplier agreements.

Full description

SUBOPOL Sp. z o.o. is a Polish company established in 1992, with more than 30 years of experience in mining-related activities, industrial services and international commodity trading. The company has experience in serving international customers and in organising deliveries to European and non-EU markets.

The company offers foundry coke for industrial applications in the following standard size fractions: +100 mm, +80 mm and 60–100 mm. Quality parameters are agreed and confirmed individually for each order, taking into account the technological requirements of the customer. Deliveries are organised in accordance with the agreed specification. Shipment volumes, delivery frequency and schedules can be adapted to the buyer's requirements.

SUBOPOL offers comprehensive coordination of containerised deliveries of foundry coke to Japan. Its in-house transport and forwarding department coordinates transport, freight forwarding and shipping documentation from the loading point to the designated consignee. This provides the customer with one contact point for delivery coordination and information exchange.

The company is developing sales of foundry coke in the Japanese market. It is interested in direct cooperation with foundries using coke in their production processes, as well as with importers, distributors and trading companies active in the Japanese market for solid fuels and industrial raw materials.

SUBOPOL holds an ISCC EU certificate as a trader (EU-ISCC-Cert-PL230-01931101).

Advantages and innovations

- More than 30 years of experience in industrial activities and international commodity trading.
- Cooperation with established coke producers and experience in export operations.
- Supply of foundry coke in three standard size fractions: +100 mm, +80 mm and 60–100 mm.
- Product quality parameters can be confirmed for each order in line with the customer's technological requirements.
- Ability to organise stable and regular deliveries, with shipment volumes and schedules adapted to customer requirements.
- Comprehensive coordination of containerised deliveries to Japan, including transport, freight forwarding and shipping documentation.
- In-house transport and forwarding department providing a single coordination point for the delivery process.
- ISCC EU certification as a trader.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• Not relevant

IPR Notes

Partner Sought

Expected role of the partner

SUBOPOL is looking for Japanese industrial and commercial partners interested in purchasing, importing or distributing foundry coke supplied in containers from Poland.

Potential partners include:

- Foundries using foundry coke in their production processes.
- Importers and distributors of solid fuels and industrial raw materials.
- Trading companies specialising in coke, carbon materials or raw materials for the foundry industry.

The partner should have experience in purchasing, importing, distributing or using foundry coke in Japan.

Depending on the cooperation model, the partner may purchase the product for its own industrial operations or distribute it to local end users.

The expected cooperation concerns regular and long-term containerised deliveries. The partner may support local supplier qualification processes, product testing where required, identification of end users, import formalities and receipt of containers in Japan. SUBOPOL is open to direct supply agreements with foundries and to commercial cooperation with importers, distributors and trading companies.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

• **Big company**

• **SME 11-49**

• **SME 50 - 249**

• **SME <=10**

Dissemination

Technology keywords

Market keywords

- **08003003 - Mining machinery**
- **06005001 - Coal mining**
- **06005003 - Other coal related**
- **06005002 - Coal related equipment**

Targeted countries

- **Japan**

Sector groups involved