

Romanian Industrial-Grade Software Development is looking for long-term partnership agreement

Summary

Profile type

Business Offer

Company's country

Romania

POD reference

BORO20260415006

Profile status

PUBLISHED

Type of partnership

**Outsourcing agreement
Commercial agreement**

Targeted countries

• All countries

Contact Person

[Myrthe BONGERS](#)

Term of validity

15 Apr 2026**15 Apr 2027**

Last update

15 Apr 2026

General Information

Short summary

A Romanian technology – driven, innovative software development company from Cluj-Napoca, Transylvania, specialized in industrial-grade software development projects is looking for large enterprises willing to scale and innovate their software ecosystem under a long-term outsourcing agreement.

Full description

Romanian company, a technology – driven, innovative software development, from Cluj-Napoca, Transylvania region, founded in 1998, delivers tailored software services to international customers in Europe and North America.

With a team of over 170 software developers, the company excels in building software products, solutions and systems for customers from over 13 industries and economic sectors.

Full stack development, DevOps and cloud competencies, expertise with complex industrial-grade software development companies and the ability to fine-tune any cooperation, describe our almost three decades of collaboration with leading global companies.

The company vision is to build long-term strategic partnerships, while their mission is to provide high quality expertise and efficiency for full software development life cycle.

The service range includes full application development life cycle, mobile development, cloud development, industrial-grade software development, IoT and cloud development, DevOps, AI Development and software development outsourcing.

The company is looking to establish partnerships through commercial and outsourcing agreements.

Advantages and innovations

- More than 25 Years of Proven Engineering Excellence - Deep-rooted experience delivering complex, industrial- grade software since 1998—built to last, scale, and evolve.
- Full- Stack to Cloud, End- to- End Delivery: One partner covering the entire software lifecycle: full stack development, DevOps, cloud, mobile, IoT, and AI.
- Industrial- Grade Software Expertise; Specialized know- how in building mission- critical systems for complex industries where reliability and performance matter most.
- Tailored Partnerships, Not One- Size- Fits- All: Highly adaptable collaboration models, fine- tuned to each client's business, team structure, and delivery goals.
- Innovation Driven by Emerging Technologies: Strong capabilities in AI, cloud-native architectures, IoT, and DevOps—turning innovation into real, deployable solutions.
- Trusted International Delivery from Transylvania: A 170+ strong engineering team serving Europe & North America, combining technical excellence with cultural and business alignment.

Technical specification or expertise sought

Tech Stack:

- Systems: IoT, Embedded, Mobile, Cloud, Desktop, Web Applications, Web Services, Microservices, Serverless
- Platforms: Windows, Mac OS, iOS, Linux, Embedded Linux, Android, AWS, Azure, GCP
- Frameworks/Libraries: Spring, .NET, Angular, React, React Native, Node.js, KMM
- DevOps: Terraform, Ansible, ELK, CI/CD, Docker, Kubernetes, Grafana, Prometheus
- Testing: Unit Frameworks, Appium, Selenium, Cucumber, Robot framework, API Testing, Performance Testing, Playwright
- Programming Languages: Java, Kotlin, C/C++, C#, Objective C, Swift, JavaScript, TypeScript, Python, Go, Rust

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 13: Climate Action**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 7: Affordable and Clean Energy**
- **Goal 17: Partnerships to achieve the Goal**

IPR Status

IPR granted

IPR Notes

IPR Notes

Partner Sought

Expected role of the partner

The partners sought are enterprise-scale organizations, from various industries, aiming to implement innovative software solutions.

Type of partnership

Outsourcing agreement

Commercial agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **Big company**

Dissemination

Technology keywords

- **01003024 - Cloud Technologies**
- **01003003 - Artificial Intelligence (AI)**
- **01003025 - Internet of Things**
- **01003006 - Computer Software**
- **01003013 - Information Technology/Informatics**

Targeted countries

- **All countries**

Market keywords

- **02007014 - Other industry specific software**
- **02007001 - Systems software**
- **02007003 - Operating systems and utilities**
- **02007007 - Applications software**

Sector groups involved

- **Mobility - Transport - Automotive**
- **Digital**
- **Energy-Intensive Industries**
- **Creative Industries**
- **Construction**

Media

Videos

[Industrial-grade Software Development by SOFTECH](#)