

Space.Japan Application form

to be represented at the

International Space Industry Exhibition (ISIEX) 2023

(1-3 February 2023¹)

Space.Japan invites European SMEs to apply for co-sponsorship to the virtual session at International Space Industry Exhibition (ISIEX) 2023

(offer limited to 6 SMEs with the most relevant profiles, see conditions below for details)

Target: EU SMEs² interested in accessing the Japanese Space Market

Priority Segments	Benefits
<ol style="list-style-type: none"> Lunar Exploration and Development, In-orbit services, Space-related Services Innovative Space applications for Sustainable Aeronautics, Satellite Manufacturing and Communication Equipment Rocket manufacturing, Launch Infrastructure 	<ul style="list-style-type: none"> Connect with potential Japanese partners online Set up your own virtual booth package with arranged B2B meetings Network at the Conference (1-3 February)

Space.Japan intends to recruit and select up to 6 European SMEs specializing in space development products, rocket development and various space related services. Space.Japan will sponsor each successfully selected SME to be represented at the **ISIEX 2023** Exhibition fair (<https://biz.nikkan.co.jp/eve/isiex/english/>) which will take place in Tokyo from 1-3 February 2023. Selected SMEs will have access to all the available materials and contacts collected during the fair by the Space.Japan's team¹.

¹ Successful applicants will be notified of their selection for the sponsorship in writing (by Space.Japan and the EU-Japan Centre for Industrial Cooperation) shortly after the Deadline for Application.

² EU definition of SME (Small and Medium-sized Enterprise): https://ec.europa.eu/growth/smes/sme-definition_en

Eligibility

To be shortlisted, applicants must satisfy the eligibility requirements below. Check the following boxes below before starting to fill the next pages of the form (all fields are **mandatory**):

- My company is a small and medium-sized enterprise (SME) headquartered in one of the 27 EU Member States or in countries participating in the COSME Programme.³
- I am a national from one of the above-mentioned countries, I am 20 years old or older, and I work in a management position.
- I am able to communicate in **English** in a business environment.
- My company is active in one or several "priority segments" listed above, targeted by ISIEX 2023.
- My company is actively seeking business/innovation collaboration with Japan in the above listed priority segments.

³ Albania, Bosnia and Herzegovina, Iceland, Kosovo, Montenegro, North Macedonia, Serbia and Turkey: https://ec.europa.eu/research/participants/data/ref/other_eu_prog/cosme/legal/3rd-country-participation_en.pdf

How to apply

To be selected, applicants must fill in and submit the form to:

spacejapan@eu-japan.or.jp. **Deadline for Application: 10th January 2023**

Results of the shortlisting will be announced within 1 week after the Deadline for Application.

Questions about Space.Japan, ISIEX 2023, or how to fill in this form? Contact Space.Japan (Fabrizio Mura or Luca Escoffier tel: +81 (0)3 6408 0281 e-mail: spaceJapan@eu-japan.or.jp).

Applicant's profile and description of the company

(All fields are mandatory - All information filled in the form will be treated confidentially and for internal use only)

Company Name	City	Country
<input type="text"/>	<input type="text"/>	<input type="text"/>
Street	Postal Code	
<input type="text"/>	<input type="text"/>	
Company's website	Full Name of Contact Person ("the applicant")	
<input type="text"/>	<input type="text"/>	
Position in the company	Telephone	Fax
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	E-mail of the Contact Person	
<input type="text"/>	<input type="text"/>	

Year established:

Turnover in million Euro:

- | | |
|--------------------------------------|--|
| <input type="checkbox"/> < 1 million | <input type="checkbox"/> 1 to 10 |
| <input type="checkbox"/> 10 to 20 | <input type="checkbox"/> 20 to 50 |
| <input type="checkbox"/> 50 to 100 | <input type="checkbox"/> 100 to 250 |
| <input type="checkbox"/> 250 to 500 | <input type="checkbox"/> > 500 Million |

Size and type of organization:

- | |
|---|
| <input type="checkbox"/> Industry: < 10 employees |
| <input type="checkbox"/> Industry: 10 – 49 |
| <input type="checkbox"/> Industry: 50 – 249 |

Briefly describe the product or service that your company wishes to promote during the event

Clearly describe your company, as well as your product / service / value proposition you wish to introduce at ISIEX 2023, (note: eligible companies must fall within the **priority business segments** of 1) space engineering suppliers and Space hardware producers for Aeronautics; 2) developers of Innovative Space applications for Sustainable Aeronautics, Advanced Materials, Automation and Unmanned Aircraft).

Describe the unique and innovative aspects, economic advantages / benefits of your product / service / value proposition: clearly explain and justify your match with the priority business segments mentioned above.

Explain your company's prior market experience in Asia / Japan (if relevant): what product / service did your company introduce? If applicable, mention experience with Japanese market/Japanese partners.

The product/service that you describe must be manufactured, produced or developed by your own company.

(maximum 200 words)

Justify why you believe your company should be selected for the sponsorship to the virtual session of ISIEX 2023

Explain why your company is interested in connecting with potential Japanese partners in the context of ISIEX 2023: what would be your concrete project, your contribution and/or expected benefits? What are you looking for: market access, technology, capital, equipment, investment, etc?

Explain why your offer and your expertise would appeal to potential Japanese partners or investors.

Provide additional product / project information (copy/paste pictures) or supply your URL describing your technology / product / service, possibly with a catalogue.

(maximum 200 words)

Let us know below how you heard about the event:

N.B.: filing the above application form does not automatically warrant selection and sponsorship to the event advertised in page 1 of this application. All valid applications will be ranked against eligibility, relevance of business case, quality of draft, justification and interest to participate in the event as well as potential for successful match with Japanese companies.

Check this box to agree to the terms of application:

“By submitting this form, applicants declare that the information provided herein is accurate and correct. Incomplete application forms, omissions or mistakes in the information provided by the applicant will result in an **invalid application** and will not be eligible for participation to the invitation to be represented at ISIEX 2023. Duly completed application forms will receive an acknowledgement of registration which validates their entry to the pre-selection process, with no guarantee to participate in the event if not successful at the end of the selection process. Furthermore, applicants who are selected to be supported for ISIEX 2023 pledge to actively contribute with their time and commit resources to supply information at the request of the team in charge of preparing the event”.
By checking this box, I also confirm that I give my consent to the EU-Japan Centre for Industrial Cooperation to process my personal data for the purpose described in the [privacy statement](#)”.

Submit the completed form to spacejapan@eu-japan.or.jp by **10th January 2023**

TERMS AND CONDITIONS

Disclaimer

In no event will Space.Japan or the EU-Japan Centre for Industrial Cooperation be liable for any advice or information given by the organisers of ISIEX 2023.
In no event will Space.Japan or the EU-Japan Centre for Industrial Cooperation be liable for any direct, indirect, special, incidental, punitive, exemplary, consequential or subsequent damages or any loss of business or profits, regardless of legal theory, whether or not Space.Japan or the EU-Japan Centre for Industrial Cooperation have been warned of the possibility of such damages, for the use, non-use or omission of any information or advice provided by ISIEX 2023 or Space.Japan or the EU-Japan Centre for Industrial Cooperation.

Confidentiality

Selected candidates have the duty to keep all information received from the Space.Japan team or the EU-Japan Centre for Industrial Cooperation confidential. Space.Japan and the EU-Japan Centre for Industrial Cooperation will keep confidential all information provided by the candidates in their application.

Copyright

ISIEX 2023, Space.Japan and the EU-Japan Centre for Industrial Cooperation are protected by copyright, logos, trademark, and such other intellectual property rights. In no event the candidates are granted any right, title or interest in the aforementioned trademarks, logos and other intellectual property rights. Any intellectual property right owned by the candidates will remain the property of the candidates.

About EU-Japan Centre for Industrial Cooperation

The EU-Japan Centre for Industrial Cooperation (hereinafter “the Centre”) is a **joint venture between the European Commission** (Directorate-General for Internal Market, Entrepreneurship and SMEs – DG GROW) and the **Japanese Ministry of Economy, Trade and Industry** (METI). More information: <https://www.eu-japan.eu>. The Centre is the network partner for EEN Japan, and it is the relay partner of the Copernicus Relay Networks. The Centre has a track record of brokering over 50 partnerships involving European and Japanese SMEs in sector such as IoT, Biotechnologies, Space, (Global Navigation Satellite Systems), manufacturing, digital and healthcare.

Examples of success stories:

- Digital technology: <https://www.eu-japan.eu/publications/success-story-think-silicon-sa-sme>
- Manufacturing: <https://ebc-jp.com/publications/eurobiz-japan/eurobiz-japan-february-2021/> (p.35)
- Satellite Navigation: <https://ebc-jp.com/publications/eurobiz-japan/eurobiz-japan-july-2021/> (p35)

End of document.