EU – JAPAN EPA

MEAT PRODUCTS

This presentation has been prepared with the sole purpose of simplifying the understanding of some parts of the EU-Japan EPA and bears no legal standing.
EPA Process

July 2018
Signature

1/2/2019
Entry into Force

PROMOTION & INFORMATION

INCREASE MARKET SHARE
EU PRODUCTS

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Under the supervision of
OVERVIEW

- What the EPA is offering.
- Some trade data ...
- Market Access
  - Bovine
  - Pork
  - Horses & Poultry
- Safeguard Clauses
- Geographical Indications
- Rules of Origin
- Information sources
### A few highlights of what’s the EPA is offering

<table>
<thead>
<tr>
<th>Main Products</th>
<th>Gate Price</th>
<th>EPA End-Tariff</th>
<th>Transition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pork meat</td>
<td>Above GP</td>
<td>0% AV</td>
<td>1/4/2027</td>
</tr>
<tr>
<td></td>
<td>Below GP</td>
<td>0%AV+37.5Yen/kg</td>
<td>1/4/2027</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Carcasses</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>0%AV+50.0Yen/kg</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Hams &amp; Shoulders</td>
<td></td>
</tr>
<tr>
<td>Bovine meat</td>
<td>N/A</td>
<td>9.0% AV</td>
<td>1/4/2033</td>
</tr>
<tr>
<td>Pork edible offal</td>
<td>Above GP</td>
<td>0% AV</td>
<td>1/4/2027</td>
</tr>
<tr>
<td></td>
<td>Below GP</td>
<td>0%AV+50.0Yen/kg</td>
<td>1/4/2027</td>
</tr>
<tr>
<td>Pork processed meat</td>
<td>Above GP</td>
<td>0% AV</td>
<td>1/4/2028</td>
</tr>
<tr>
<td></td>
<td>Below GP</td>
<td>0% AV</td>
<td>1/4/2028</td>
</tr>
<tr>
<td>Pork meat preparations</td>
<td>Above GP</td>
<td>0% AV</td>
<td>1/4/2028</td>
</tr>
<tr>
<td>(CH16)</td>
<td>Below GP</td>
<td>0% AV</td>
<td>1/4/2028</td>
</tr>
<tr>
<td>Poultry meat</td>
<td>N/A</td>
<td>0% AV</td>
<td>between 1/4/23 and 1/4/202028</td>
</tr>
</tbody>
</table>

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**Under the supervision of**: European Commission
EU Meat Exports to Japan (mio €)

- Pork
- Bovine
- Poultry
- Offal & Fats
- Meat Preps

Year | Pork | Bovine | Poultry | Offal & Fats | Meat Preps |
--- | --- | --- | --- | --- | --- |
2013 | 864 | 2 | 54 | 68 | 21 |
2014 | 1123 | 2 | 48 | 36 | 75 |
2015 | 1004 | 5 | 44 | 53 | 80 |
2016 | 1214 | 6 | 33 | 99 | 81 |
2017 | 1264 | 7 | 22 | 113 | 91 |

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Under the supervision of
MARKET ACCESS
PORK

Most important agri export product:
1.2 bn € and 30 % import market share!

- **Meat, fresh, chilled & frozen:**
  - below Gate Price: almost duty elimination as from 1/4/2027 with specific duty divided by 10!
  - above Gate Price: duty free as from 1/4/2027.

- **Edible offal (below GP)**
  - other than internal organs: same concessions as for Meat
  - internal organs: liberalisation between 8 and 11 years

- **Processed meat**
  - above and below Gate Price: duties eliminated as from 1/4/2028

- **Meat preparations**
  - duty elimination as from 1/4/2033 at the latest.
MARKET ACCESS

BOVINE

➢ **Bovine meat**: major success of EPA: drastic tariff reduction: 38.5% to 9% in 15 years.

➢ **Edible offal**: tariff reduction from 50% base rate to 9% as from 1/4/2023 (cheek and head meat) and liberalisation after 11 or 16 years (other edible offal).

➢ **Processed bovine meat**: base rate of 161.5 Yen/kg gradually reduced by 50% as from 1/4/2028.

➢ **Bovine meat preparations**: gradual duty elimination in 16 annual instalments.
MARKET ACCESS
HORSES & POULTRY

➢ Horses
   ➢ **Live:** gradual duty elimination – free as from 1/4/2033. Current base rate: 3400 Yen/head
   ➢ **Meat:** already MFN duty free

➢ Poultry
   ➢ **Meat, offal & preparations:** gradual duty elimination in 6 or 11 years.
Safeguard Measures

➢ May be applied on imports of beef and pork (fresh, frozen, edible offal, pork processed meat) and race horses.

➢ Bovine:
  ➢ *annual* SG with triggers up to 50,500 t in yr. 10, with fixed annual increases afterwards. Duties decrease to 18% in yr. 15, with possibilities of further decrease in subsequent years.
  ➢ SG stops if not applied during 4 consecutive years after yr. 15.

➢ Pork
  ➢ pork meat, fresh, frozen and edible offal:
    ➢ triggers based on an increasing percentage of the largest import volume during the last 3 years, or fixed quantities as from year 5 for low priced imports.
    ➢ duties for imports above Gate Price: 4% in yr. 1 to 2.2% in yr. 11
    ➢ duties for imports below gate price: max. 125 or 93.75 Yen/kg (according to product) in yr. 1, to 70 Yen/kg or 52.5 Yen/kg in yr. 11.
  ➢ separate SG measure for processed pork
  ➢ SG’s can no longer be applied beyond 31/3/2029

All Safeguard Measures are limited in Time

No longer MFN safeguards!!
GEOGRAPHICAL INDICATIONS

Full protection for 210 EU GIs, among which more than 15 meat products.

- Direct protection of GIs under the EPA.
- Relation between GIs and Trade Marks (TMs):
  - no registration in Japan of subsequent TMs;
  - coexistence with pre-existing TMs is addressed.
- Listed prior uses to expire within 5 or 7 years
- Possibility to add new GIs in the future: 7 EU meat GIs will be added this year.
GEOGRAPHICAL INDICATIONS

List of EPA protected meat GIs:

- Tiroler Speck (A)
- Jambon d’Ardenne (B)
- Canard à foie gras du Sud-Ouest (Chalosse, Gascogne, Gers, Landes, Périgord, Quercy) (F)
- Jambon de Bayonne (F)
- Nürnberger Bratwürste / Nürnberger Rostbratwürste (D)
- Szegedi szalami / Szegedi téliszalami (H)
  - Bresaola della Valtellina (I)
  - Mortadella Bologna (I)
  - Prosciutto di Parma (I)
  - Prosciutto di San Daniele (I)
  - Prosciutto Toscano (I)
  - Zampone Modena (I)
  - Guijuelo (E)
  - Jabugo (E)
  - Jamon de Teruel / Paleta de Teruel (E)

New GIs to be added:

- Baranjski kulen (Cr)
- Dalmatinski prsut (Cr)
- Drniski prsut (Cr)
- Medimursko meso ‘z tiblice (Cr)
- Culatello di Zibello (I)
- Salam de Sibiu (Ro)
- Kranjska klobasa (Slo)
RULES OF ORIGIN

➢ Specified by product in the Product Specific Rules of Origin (PSR) – Annex 3-B

➢ PSR meat products manufacturing:
  ➢ Chapter 1 – Live animals: wholly obtained: animals must be born and raised in the EU.
  ➢ Chapter 2 – Meat and edible offal: all products of Chapters 1 and 2 must be wholly obtained, i.e. of EU origin.
  ➢ Chapter 16 – Meat preparations: all products of Chapters 2, 3, and 16 and heading 10.06 (Rice) used in the manufacturing of CH. 16 products, must be wholly obtained.

Example
EU sausages imported in Japan under EPA preference:
the meat products (CH.2) used in the production must be of EU origin;
the flavourings such as garlic (CH. 7) can be of non-EU origin.
INFORMATION SOURCES


Of which:
- Annex 2-A: Schedule and Notes (TRQ, etc);
- Annex 3-B: Product specific rules of origin;
- Annex 14-B: GIs.
### INFORMATION SOURCES

- **EPA Helpdesk:** [https://www.eu-japan.eu/epa-helpdesk](https://www.eu-japan.eu/epa-helpdesk)

- **Fiches per sectors and webinars on EPA outcome**

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>9 April</td>
<td>Wines and Spirits</td>
</tr>
<tr>
<td>7 May</td>
<td>Geographical Indications</td>
</tr>
<tr>
<td>21 May</td>
<td>Dairy Products</td>
</tr>
<tr>
<td>11 June</td>
<td>Meat Products</td>
</tr>
<tr>
<td>18 June</td>
<td>Processed Agricultural Products</td>
</tr>
</tbody>
</table>
Overall import conditions in Japan:

- European Commission DG TRADE: “Access2Markets Database”:
  https://trade.ec.europa.eu/access-to-markets/en/content/welcome-access2markets-market-access-database-users

- Japan’s Customs:
  http://www.customs.go.jp/english/c-answer_e/imtsukan/1524_e.htm

- European Commission DG AGRI “Food and Beverage Handbook – Japan”:
  https://ec.europa.eu/chafea/agri/content/food-and-beverage-market-entry-handbook-japan
INFORMATION SOURCES

► European Commission (DG TAXUD) – Rules of Origin:

► European Commission: Geographical Indications
Thank you for your attention

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QUESTIONS?

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