



NEWSLETTER
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The EU-Japan Centre
for Industrial Cooperation

is a joint venture co-financed by the European Commission and the Japanese Ministry of Economy, Trade and Industry (METI). Its aim is to foster the development of industrial cooperation between companies from both regions through training programmes for business people, for EU and Japanese students and researchers, and through information services and an industrial dialogue.

This occasional newsletter is produced by the European office of the EU-Japan Centre, and is primarily intended to provide EU/Japan-related news.

If you want to submit EU/Japan-related information to be published in the next issue, please send details to: michelson@eujapan.com.

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Managerial training courses in Japan

<Human Resources Training Programme - Japan Industry Insight>

Do you want to succeed in Japan?

Most of the European companies who are seeking to expand their activities to Japan are often confronted with a major problem. They do not know the Japanese cultural and business environment which is one of the major keys to success in this country. First of all European companies have to learn how the Japanese are working before even trying to establish useful contacts.

"HRTP-Japan Industry Insight" training course in Japan provides lectures on the current

Course dates in Japan: 29 May - 23 (or 30) June 2006
Pre-departure briefing in Belgium: Friday, 28 April 2006
Application deadline: Wednesday, 5 April 2006
http://www.eujapan.com/europe/hrtp_eu.html

Japanese market, economy, legal aspects of doing business in Japan, cross-cultural issues, company visits, negotiation simulation sessions together with Japanese managers and regional

trips in order to give a foothold for EU companies who are interested in entering into the Japanese market or for companies who want to strengthen their relationships with Japanese partners.

The tuition fee for these programmes is free of charge, as well as accommodation in Japan. Participants need to cover their air fare to/from Japan and living expenses (such as food). If the criteria are met, a scholarship provided by the European Commission is available for SMEs to facilitate their participation in the programme.

<Challenge towards World Class Manufacturing>

Adapting Japanese production principles along European production lines. Many advanced Japanese manufacturing firms have enjoyed considerable success largely through their adoption, use and development of special manufacturing principles such as "KAIZEN" (continuous improvement), "TPM" (Total Productive Maintenance), "TQC" (Total Quality Control) and "TQM" (Total Quality Maintenance). European companies wishing to emulate Japan's success stories, or to gain a foothold in the Japanese market, may wish to consider adopting these principles.

"World Class Manufacturing" mission, aimed exclusively at European managers, provides an in-

Course dates in Japan: 12 - 19 June 2006
Pre-departure briefing in Ireland: 9 - 10 May 2006
Application deadline: Wednesday, 29 March 2006
<http://www.eujapan.com/europe/wcm.html>

depth analysis of Japanese manufacturing practices and gives its participants the opportunity to visit some of the world's most advanced factories; to talk directly with their production managers; and to observe how

manufacturing methods such as TPM, TQC, TQM, JIT and TIE are implemented.

The EU-Japan Centre covers all costs directly related to the programme i.e. lectures and seminars, group study trips (including travel outside Tokyo). It will also cover transport and hotel costs for the pre-departure meeting in Europe. Participants' companies will be expected to pay for travel costs to and from Japan as well as any extra living expenses in Japan including accommodation.



ETP Japan and ETP Korea have been reshuffled to meet the needs of the next generation of EU business leaders

The Executive Training Programmes (ETP) in Japan and Korea are 12-month professional development programmes managed and financed by the European Commission and composed of two intensive training phases, the first one taking place in Europe (part-time) and the second one in Japan or Korea (full-time). The training content of ETP 2006-07 has been designed by a consortium of internationally recognised universities, led by Sciences Po (Paris) in association with The School of Oriental and African Studies (SOAS, University of London), SDA Bocconi School of Management (Milan), Waseda (Tokyo) and Yonsei (Seoul).

ETP's gate to the world: a new website

The new ETP Japan and Korea website was launched in the course of December 2005. Its comprehensive content will guide you quickly to the information you need.



ETP 2006-07 KICK-OFF

On 20 and 21 February 2006 the European Commission, Eurochambres and its network of Chambers of Commerce, as well as ETP's prestigious academic partners, held an ETP kick-off seminar. This meeting marked the launch of the renovated training programme and the opening of the application period which will close on 1 June 2006.

The programme will accommodate 45 participants for ETP Japan and 15 participants for ETP Korea, so if you want to join the nearly 1000 EU executives who have already been successfully trained by ETP in the last 25 years, contact your ETP information point and apply now at <http://www.etp.org>

For more information or to contact the ETP national Coordinators and Regional Antennae, click on: "Find out more" on the new <http://www.etp.org> website



Eurochambres and EU-Japan Centre joint-seminar project on EC-funded programmes in Japan

Seminars, including for the first time the presentation of four European Commission-funded managerial programmes together, will be held throughout Europe this spring. **These managerial training programmes in Japan financed by the European Commission** are aimed at helping European companies to learn about the Japanese business environment, to penetrate the Japanese market and to work with Japanese partners.



The four programmes to be presented are:

Executive Training Programme (12-month programme) and **EU Gateway to Japan** (1-week mission), financed and managed by the Directorate-General for External Relations of the European Commission, and **Human Resources Training Programme - Japan Industry Insight** (4/5-week programme) and **Distribution & Business Practices in Japan** (1-week mission), financed by the Directorate-General for Enterprise & Industry of the European Commission and managed by the EU-Japan Centre.

Thanks to the larger choice of business support activities offered, European companies will be able to have a global overview of the European Commission-funded programmes for managers and executives wishing to work with Japan.

Managers will have the opportunity to apply for more than one programme and to take full advantage of this business support due to the fact that all four programmes are totally complementary.

By organising these joint-seminars, organisations such as the Chambers of Commerce are hoping to respond more closely to companies' needs. Companies from all sectors and of all sizes will be targeted.

For more information on the seminars and the calendar click on http://www.eujapan.com/europe/events_jointseminar.html

The first scheduled seminars are:

23 March 2006	Belgium	Brussels Export - CCI Brussels and the Belgian Chamber of Commerce & Industry
27 March 2006	Belgium	Flanders Investment & Trade and the Belgian Chamber of Commerce & Industry
4 April 2006	Poland	Polish Chamber of Commerce
6 April 2006	Lithuania	Lithuanian Chambers of Commerce, Industry & Crafts
11 April 2006	Slovenia	Chamber of Commerce & Industry of Slovenia

Workshop on Best Practice in Europe, Japan and USA

Event dates: 9 & 10 May 2006 Venue: Dublin Castle, Ireland

The event will bring together many of the world's leading manufacturers to share best practice. Companies from Europe, Japan and the USA will make presentations on how they have improved their performance and their competitive positions. **Event highlights:** Keynote addresses from leading European, Japanese & American experts; Networking opportunities; Case studies from senior figures from leading industrial companies; Conference dinner. **Who should attend?** Anyone involved with promoting best practice, benchmarking or improvement; Engineers, consultants, best practice networks, research / academic institutions; Government and policy makers.



For more information: <http://www.eujapan.com/europe/workshop.html>



The EU-Japan Centre is a supporter of the **European Business Summit on 16-17 March 2006 in Brussels at Tour&Taxis: Building a Europe of Excellence: "Turning knowledge into growth"**

At the 4th European Business Summit (EBS), on 16 and 17 March 2006, the National Reform Programmes of all 25 EU Member States will be discussed and benchmarked, for the first time together with the business community. At the EBS, one week before the European Council's Spring Summit, a common business statement on how Europe should move forward in creating more growth and jobs will be presented to the European Council.

Moreover, the main EU issues with regard to R&D and innovation will be discussed at various plenary and thematic sessions. The EBS provides the opportunity to get updated on EU policies, get one's message across, have a real impact and raise one's visibility, find new business partners, meet political and economic decision-makers face-to-face, and learn from best practices and EU programmes....So.... be part of Europe's number 1 dialogue between business leaders and policy makers!

More information on: <http://www.ebsummit.org>

For your information, registrations mentioning "the EU-Japan Centre" can benefit from a 50% reduction off the total conference fee. To register, click on "For partners & supporters (€490)" and select "the EU-Japan Centre".

Success stories from ...

a Belgian former participant

CARDON Pharmaceuticals N.V. is a fast growing developer, manufacturer and marketer of high-quality animal healthcare products for companion animals. One of its most successful products, "OROZYME®", an oral hygiene gel for dogs and cats, is currently sold in over 25 countries worldwide. Japan is a very important potential market with about 10 million dogs and 8 million cats, all well-treated. Recently, CARDON Pharmaceuticals was able to enter the Japanese market together with a Japanese partner and shipped its first order of more than 100.000 euro of products to Japan.



Jeroen Bastijns - Business Development Manager - CARDON Pharmaceuticals N.V, says: **The Distribution & Business Practices programme of the EU-Japan Centre** that I attended in March 2003 gave me a first thorough introduction to the Japanese way of doing business and the opportunity to look into how to approach the market. First contacts with potential distribution partners were established, also with the help of Export Vlaanderen (now called Flanders Investment & Trade Agency), which has offices in Tokyo and Osaka. The DBP programme not only gave me the opportunity to start understanding Japan and getting contacts, but also influenced our product design: we made the OROZYME® gel in a specific Japanese packaging and display, both much smaller than our standard size. This because Japanese veterinarian offices are very small so cannot place a large display; also because Japanese customers prefer to buy smaller quantities in order to have a fresh product all the time; and finally because most dogs are very small in Japan, so a big packaging would not fit our target group.

In November 2004 I attended another programme, "YES IV" (Young Executive Stay), organised by the Belgium-Japan Association, which provided me with a second chance to visit Japan and follow up on former contacts. One of the Japanese companies proved to be an ideal partner and after the Japanese management of this company visited our company in Belgium, we concluded a partnership. Finally, after presenting our products together with this Japanese partner at the biggest Veterinarian Congress in Osaka in November 2004, we obtained our first order. Because of the large market size for high-quality pet products and the high spending power of the Japanese, CARDON expects Japan to develop into one of its most important export markets over the next years.

a Slovenian former participant

Runner replacement at Tagokura, Japan

Litostroj of Slovenia has manufactured a new runner with a diameter of 4,2 m for the fourth 95 MW unit of the 380 MW Tagokura hydro plant on the Tadami river, about 80 km south of Niigata City, Japan. The contract for the project was awarded by Mitsubishi Heavy Industries in July 2004. A Francis runner, comprising 18 buckets (diameter 4,2 m, height 1,95 m and a finished weight of 25 tons), has been integrally cast and finished using modern 3D computer tools.

The runner at Tagokura was replaced due to age and efficiency in January 2006.

Litostroj Uliitki d.o.o. is a Slovenian steel foundry, a global market leader for high-quality water and thermal power components. As from 2005 the company has held the number 1 position in export volume from Slovenia to Japan.

The General Manager of the company, M.Sc. Miroslav Gnamus, participated in the EU-Japan Centre's **HRTIP-36 training course in autumn 2004**.

NOT ALL THINGS ARE SMALL IN SLOVENIA.



The best for your power





BioJapan 2006 (13 - 15 Sept 2006)

BioJapan, formerly held every four years, became an annual event since 2004 with the aim of catching up with the quick rate of progress in the bioindustry. With BioJapan 2005, this event shifted its goal to the provision of opportunities for communication among participants by concentrating all aspects of business related to biotechnology. As a result, BioJapan 2005 ended in a success with approximately 50 seminar sessions and 279 booth exhibits by 273 companies and governmental bodies from 17 countries/regions, attracting more than 20,000 visitors. In order to focus further on generating new business in the bioindustry, BioJapan 2006 has selected Osaka, the second largest city in Japan, as its venue. Osaka is the heart of the Kansai region where research institutes, universities and other organisations have provided a basis for frequent cooperation and affiliation among industrial, governmental and academic sectors, making the region one big cluster of bioresearch and life sciences bodies.

BioJapan 2006 will provide opportunities for practical information exchanges on various aspects as well as business matching through exhibitions, seminars, workshops and a Business Partnering programme. As the subtitle "World Business Forum" indicates, BioJapan 2006 boasts to be the best venue in the world for professionals to meet, and for experts to attract talents, products, information and investments related to the bioindustry.



For more information:

<http://expo.nikkeibp.co.jp/biojapan/2006/eng/>

"Japan" Business Round Table in Augsburg



DEUTSCH-JAPANISCHE
GESELLSCHAFT
IN AUGSBURG UND SCHWABEN E. V.

The "German-Japanese Society" (DJG) in Augsburg, BÖWE SYSTEC AG and the "German-Japanese Industrial Cooperation Committee" (DJW) are inviting participants to a Japan-related Business Lunch.

Dr. Kerstin Teicher, director of the DJW, will give a lecture about business success in Japan. After that Thomas Watzek, retired director of BÖWE SYSTEC Japan Ltd., will talk about the set-up and the management of an affiliate in Japan.

The lectures will be moderated by Hannelore Leimer, president of the Swabian Chamber of Commerce & Industry. Afterwards attendees will have the opportunity to exchange experiences, information and ask individual questions at the following lunch.

The event is addressed to companies who wish to learn of first-hand experiences in Japan.

Event date: 14 March 2006 from 12:00 - 14:30

Location: BÖWE SYSTEC AG, Augsburg

More information: Deutsch-Japanische Gesellschaft in Augsburg und Schwaben e.V. (DJG), Ms Petra Volker c/o IHK Schwaben, E-mail: petra.volker@schwaben.ihk.de
<http://www.schwaben.ihk.de>



10th CENELEC/JISC Annual Information Meeting

JISC (the Japanese Industrial Standardisation Committee) and CENELEC (the European Committee for Electrotechnical Standardisation) held their 10th annual information exchange meeting in Hanau (Germany) on 5-7 October 2005.

Dr. U. Spindler, President of CENELEC, and Mrs. E. Santiago, General Director of CENELEC, led the 20-strong CENELEC delegation, while a delegation of 30 JISC representatives was present in Hanau.

This information exchange meeting was divided into two main blocks: a working group discussion forum followed by a plenary session.

The Working Group forum contained 4 panel sessions, including the following subjects: EMC/EMF, Environment, Accessibility standards and a new panel discussion launched last year concerning ICT.

The Plenary session dealt with the current status and future plans of standardisation at JISC and CENELEC, in which both organisations exchanged specific information on the development of standardisation.

During this session, a detailed presentation was given on the work done in the CENELEC Global Framework; the main purpose of the CGF is to promote the benefits of the use of International Standards in other regions of the world. On the other hand, JISC presented its renewed Conformity Assessment system for Japanese Industrial Standardisation.



This 10th anniversary concluded with the signing of a Memorandum of Understanding (MoU) to formalise and strengthen the good relationship developed over the past 10 years. This MoU will increase technical cooperation and ensure the promotion of the use of IEC standards.

For more information, please contact the Info line at info@cenelec.org

Study Tour 2006

14 - 19 May 2006 - Japan & South Korea

The CIES IT Study Tour 2006 is an exclusive event for CIES - the Food Business forum - members enabling Senior Executives in IT to take a deeper look at the 'Consumers of Tomorrow' and discover how we will interface with them in the future. The tour will also focus on 'Innovation in Technology' and how it will influence new business models in retail.

CIES IT Study Tour Highlights:

- How AEON is revolutionising retailing in Japan
- Future IT solutions in action in the METI Future Store
- Plans for the future for DENSO - A Toyota Group Company and Samsung
- Coca-Cola Japan: Management of the convenience market in Japan with its vending initiatives
- South Korean Telecom - focus on the consumer of tomorrow
- Tesco's strategy in South Korea with Home-Plus

More information: s.bligh@ciesnet.com

<http://www.studytour.ciesit.com>



"Germany in Japan 2005/2006" - an open-end success

As from April 2005 the logo of "Germany in Japan 2005/2006" emerged in Japan's cities, in a campaign under the auspices of Crown Prince Naruhito of Japan and Federal President Horst Köhler. It has been visible not only in the context of the more than 1,500 events but also as an eye-catcher in subways, subway stations, on high-rise buildings, and in magazines, newspapers and books.



Mr. Köhler - President of Germany
Mr. Koizumi - Prime Minister of Japan

Germany has many good friends in Japan, many of them deeply interested in classical culture, music, literature, arts and architecture, as well as in German history and economy. Both countries are very close on most important issues in foreign policy. For decades German companies have cooperated and competed very successfully with Japanese partners and are among the most important providers of high-quality and luxury goods for the Japanese market.

It was these Japanese friends who advised and invited Germany to introduce the new Germany to Japan in a joint effort, called "Germany in Japan", starting in April 2005 at the time of the Aichi World Exhibition and leading to the Football World Cup in summer 2006 in Germany and beyond. "Germany in Japan 2005/2006" became an all-encompassing introduction to Germany organised in public-private partnership, the first project of this quality and scale. More information: <http://www.doitsu-nen.jp>



2005 / 2006
Deutschland in Japan
日本におけるドイツ

In Brief
New French publication
Ingredients for the Japanese cosmetics market

Studying the Japanese cosmetics market and its regulation, this book also presents the main local actors in this sector such as ingredients importers, cosmetics and fragrance manufacturers.

More information on:
<http://www.ubifrance.fr/infos-marches/librairie.asp>

Japan Brand

From 15-17 February 2006, the Kyoto Chamber of Commerce & Industry was proud to organise in the Créapôle Design School in Paris an exhibition to promote the traditional textile of the Tango area in Japan, located in the North of the Kyoto Prefecture. According to the "Nihon Shoki", the oldest book in Japan, silk textiles from the Tango area were offered to the Emperor 1200 years ago. Now these textiles have become broadly used for Japanese clothing ("kimono") and benefit from high-level manufacturing techniques. The Chamber hopes that the French will get to know these textiles and in particular that French designers will use it, for example in the world of "haute couture".

More information on:
 Chamber of Commerce & Industry of the Prefecture of Kyoto (Japan Brand Committee)
 E-mail: office@kyoto-fsci.or.jp (Japanese)
 or tangotextile@yahoo.fr (FR and EN)

Japanese Embassy Opening in Slovenia

The first Japanese embassy opened on Slovenian soil with the aim of strengthening and developing relations between the two countries.

More information on:
<http://www.finance-on.net/show.php?id=142438>

La Baule 2006

7 - 9 June 2006 - LA

BAULE - WIC offers a dynamic base for the joint consideration of issues relating to the attractiveness and competitiveness of Europe. To this end, it brings together all those concerned, including business leaders, academics and representatives of unions and civil society, as well as specialists from regional and national development agencies and representatives of EU Member States, the European Commission and the European Parliament.

Every year, the LA BAULE conference is opened by a high-level official. In 2005, with Japan as the special guest country, Prime Minister Koizumi gave the official opening address followed by remarks from Mr. Osamu Watanabe, Chairman & CEO of JETRO.

(Click on the link below to see the video)
<http://www.labaulewic.org/en/prime-time-events/default.asp>


Interest of Toyota Representatives in visiting Latvia

On 21 February, as part of his visit to Japan, the Latvian Foreign Minister Artis Pabriks met with representatives of the Toyota Motor Corporation management which expressed its interest in visiting Latvia in March of this year to familiarise itself with Latvia's economic growth in recent years.

More information on:
<http://www.am.gov.lv/en/news/press-releases/2006/February/21-2/>

Japan Cross Culture eLearning

Cross Culture Training Ltd. offers an eLearning tutorial to European individuals, organisations and HR departments to help bridge the gap with Japanese businesses and increase the probability of a successful outcome.

This multimedia programme provides essential training for managers and other professionals working to time constraints and budget limitations. It walks you step by step through the stages of your trip, from careful pre-departure preparations through to the business meeting stage, negotiations, socialising with your Japanese counterparts and beyond. Its interactive mixture of text, audio clips, visuals and animation makes up a highly effective two-hour crash course which can be taken online or offline.

For a free demonstration, go to
<http://www.crossculturetraining.com>



Date / Location	Event	Contact
6 - 10 Mar 2006 Tokyo, Japan	Managerial Training Programme in Japan "Distribution and Business Practices in Japan"	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2823716 E-mail: office@eujapan.com
6 - 10 Mar 2006 Tokyo / Osaka, Japan	Power and Renewable Energy Mission	BEAMA, Jan Fillingham MBE E-mail: jan@beama.org.uk http://www.beama.org.uk
7 - 8 March 2006 Berlin, Germany	2nd German-Japanese Symposium on Classification "Advances in Data Analysis and Related New Techniques & Applications"	Institut für Entscheidungstheorie und Unternehmensforschung, Universität Karlsruhe (TH) Prof. Dr. Wolfgang Gaul E-mail: wolfgang.gaul@wiwi.uni-karlsruhe.de
8 - 10 March 2006 Berlin, Germany	30th Annual Conference of the German Classification Society (GfKI) with Japanese-German Workshop "Advances in Data Analysis"	Institute of Statistics and Econometrics, Free University, Berlin, Prof. Dr. Hans-J. Lenz / Angelika Wnuk E-mail: gfki@wiwiss.fu-berlin.de http://www.wiwiss.fu-berlin.de/lenz/gfki2006
8 March 2006 London, UK	Japan Seminar organised by the School of Oriental & African Studies	SOAS Tel: +44 (0)20 78984832 E-mail: outreach@soas.ac.uk http://www.soas.ac.uk/outreach/index.cfm?navid=2220
13 - 17 Mar 2006 Tokyo, Japan Seoul, Korea	Business Development Mission Motorsport and high performance engineering mission (Tokyo) and conference (Seoul)	Motorsport Industry Association, Yin Sa So Tel: +44 (0)2476 692600 E-mail: yinsa.so@the-mia.com





Date / Location	Event	Contact
20 - 24 Mar 2006 Tokyo / Osaka, Japan	Multisectorial Economic Mission	AWEX, Catherine Collet Tel: +32 (0)2 4218508 / Fax: +32 (0)2 4218775 http://awex.wallonie.be/awex/FR/Principal/2InfosMarches/1FichesPays/JP/ActionsAWEX.htm
17 - 18 Mar 2006 Venice, Italy	Meeting on Japanese Language Teaching	The Italian Association for Japanese Language Teaching, Aldo Tollini E-mail: tollini@unive.it
20 - 24 Mar 2006 Tokyo, Japan	Trade Mission	UK Trade & Investment, Elaine Aylen / David Hood Tel: +44 (0)1332 548049 / Fax: +44 (0)1332 548111 E-mail: elaine.aylen@derbyshire.org / david.hood.ukti@derbyshire.org
20 - 24 Mar 2006 Tokyo, Japan	Creative & Media Trade Visit to Tokyo	Crafts Council, Barbara Jones Tel: +44 (0)20 78062510 E-mail: b_jones@craftscouncil.org http://www.craftscouncil.org
20 - 29 March 2006 France	Mission of METI experts - visit of French clusters "Technologie de l'information et haute technologie (Bio, Nano)"	French Embassy in Japan http://www.competitivite.gouv.fr
30 - 31 Mar 2006 Galway, Ireland	IWEA Conference	Irish Wind Energy Association, Ann Curneen E-mail: office@iwea.com http://www.iwea.com
Apr 2006 to Mar 2007 Tokyo, Japan	Unique Seminar Series Promoting Japan-France Understanding organised by Keio University and Louis Vuitton	E-mail: www@info.keio.ac.jp http://www.keio.ac.jp/news/051108_e.html
27 - 30 April 2006 Galway, Ireland	Business Opportunities in Japan 2006 Seminar	Enterprise Ireland, Anne Lanigan E-mail: anne.lanigan@enterprise-ireland.com http://www.enterprise-ireland.com/News+and+Events/Events/Business+Opportunities+in+Japan+2006.htm
9 - 10 May 2006 Dublin, Ireland	Workshop on World Class Manufacturing Best Practice in Europe, Japan & USA: Achieving Performance Excellence	EU-Japan Centre for Industrial Cooperation in cooperation with Enterprise Ireland and The Society of Plant Engineers Japan Tel: +32 (0)2 2820047 E-mail: s.craiggray@eujapan.com http://www.eujapan.com/europe/workshop.html
17 - 19 May 2006 Tokyo, Japan	5th International Bio Forum & Bio Expo Japan	http://www.bio-expo.jp/english/
28 - 31 May 2006 Belgium	50th EOQ Congress 2006	http://www.eoq2006.org
29 May - 2 Jun 2006 Trojanovice, Czech Republic	16th European - Japanese Conference on Information Modelling and Knowledge Bases	European-Japanese Conference http://ejc.cs.vsb.cz/
29 May - 23 Jun 2006 Tokyo, Japan	Managerial Training Programme in Japan "HRTP40 - Japan Industry Insight" Application deadline: 5 Apr 2006	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2820042, E-mail: office@eujapan.com http://www.eujapan.com/europe/hrtp_eu.html
12 - 19 June 2006 Tokyo, Japan	Managerial Training Programme in Japan "World Class Manufacturing" Application deadline: 29 Mar 2006	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2823716, E-mail: office@eujapan.com http://www.eujapan.com/europe/wcm.html
12 - 16 Jun 2006 Tokyo, Japan	Interior Lifestyle Trade Fair	EU-Gateway to Japan http://www.gatewaytojapan.org/
3 - 7 Jul 2006 Tokyo, Japan	Healthcare Trade Mission Application deadline: 14 Mar 2006	EU-Gateway to Japan http://www.gatewaytojapan.org/

