



## The EU-Japan Centre for Industrial Cooperation

is a joint venture co-financed by the European Commission and the Japanese Ministry of Economy, Trade and Industry (METI). Its aim is to foster the development of industrial cooperation between companies from both regions through training programmes for business people, for EU and Japanese students and researchers, and through information services and an industrial dialogue.

This occasional newsletter is produced by the European office of the EU-Japan Centre, and is primarily intended to provide EU/Japan-related news.

If you want to submit EU/Japan-related information to be published in the next issue, please send details to: [michelson@eujapan.com](mailto:michelson@eujapan.com).

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## 日欧産業協力センター

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## Centre's forthcoming activities and publication

### Managerial training courses in Japan

The EU-Japan Centre is currently inviting applications for its forthcoming 2006 managerial training programmes in Japan.

#### <DBP> DISTRIBUTION AND BUSINESS PRACTICES IN JAPAN course

<DBP> will focus on the Japanese way of achieving customer satisfaction; course participants will acquire practical tools useful for building an effective marketing strategy for the Japanese / Asian markets. Target: EU managers working in Retail and Fast Moving Consumer Goods companies.

*Course dates: from 6-13 March 2006*

*Application deadline: 31 January 2006*

For more information: <http://www.eujapan.com/europe/dbp.html>

#### <WCM> CHALLENGE TOWARDS WORLD CLASS MANUFACTURING course

<WCM> is an intensive 1-week mission in Japan about improvement of productivity, assisting executives from EU manufacturing companies to acquire a better understanding of how Japanese companies continually eliminate costs from their manufacturing. In a nutshell, this course brings you closer to WCM performance.

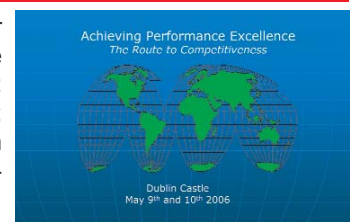
*Course dates: from 12-16 June 2006*

*Application deadline: 29 March 2006*

For more information: <http://www.eujapan.com/europe/wcm.html>

### Workshop on Best Practice in Europe, Japan and USA

This major international event on best practice sharing for competitiveness building, based on the success of the "Workshop on World Class Manufacturing in Europe: Sharing experiences between European managers; Adapting Japanese production principles along European production lines", seeks to share understanding and learning between key business areas of the world.



The event is organised under 4 themes: People - Operations - Marketing - Innovation, and targets the sectors of Engineering, Food & Consumer Goods and ICT/Electronics-Software.

**Event dates: from 9 to 10 May 2006**

For more information: <http://www.eujapan.com/europe/workshop.html>



## Centre's new FDI publication

**The first edition of "Japan's Prefectures' Support to FDI" is now available.**

This guide is intended to give access to comparable and verifiable data about various investment incentives offered by Japanese prefectures to prospective foreign companies.

As such, we expect this guide to be used as a starting point for drafting a competitive analysis, a risk assessment for future investments or a macroeconomic description of Japan. The guide also provides a list of relevant contact points in Japanese prefectures which potential investors can reach in order to follow up, when necessary.

Interested in receiving a free copy (CD-ROM version)?

Please complete the form online: [http://www.eujapan.com/europe/fdi\\_guide.html](http://www.eujapan.com/europe/fdi_guide.html)

**We hope you will find this first edition to be useful.**



## The Centre on TV!

**<HRTP38-Japan Industry Insight> participants appeared on TV!**

NHK (Japan Broadcasting Corporation) "Kyo no Sekai" (Today's World) made a TV report on one of the Centre's training programmes attended by Executives and Managers from EU Member States. The programme focused on current EU-Japan economic relations, gave viewers a good picture of how European companies are looking at the Japanese market now, and what kind of efforts they are making. Among the various HRTP programme's activities, Joint Study and individual company visits in particular were featured.

The programme went on air on 15 July with a live interview with Mr. Achim Reinhardt, former HRTP34 participant, and Mr. Wolfgang Pape, General Manager of the EU-Japan Centre.

## Japanese Component Buyers Exhibition in Poland

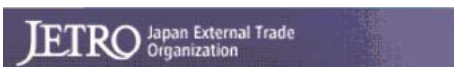
23 November 2005

The "Japanese Component Buyers Exhibition" will be held on 23 November 2005 in Wroclaw, Poland and is an event where Japanese-affiliated companies manufacturing in Europe exhibit their parts and components which they would like to procure from local suppliers.

JETRO provides exhibitors and suppliers an opportunity for a business meeting when suppliers visit exhibiting companies' booths set up at the event venue.

This year JETRO has already organised a similar event in February in the Czech Republic (Prague) and in March in Hungary (Budapest). In Prague there were 16 exhibiting companies, whereas in Budapest there were 22. At each event, which resulted in many fruitful meetings, more than 150 local and foreign suppliers took part.

More information, please contact:



[jetro@jetro.pl](mailto:jetro@jetro.pl)

## Conference/Workshop

25-26 October 2005

Tokyo, Japan

**The 1st International Conference/Workshop on Business, Technology and Competitive Intelligence**



**The 5th International Conference on Science-to-Business Marketing**

Timely and reliable information and actionable intelligence addressing specific managerial challenges are increasingly important for business competitiveness. This process involves examining the past as well as the indeterminate and uncertain future, both deeply and broadly to understand strategic and tactical implications. Based on this intelligence, companies must be willing to take risks by being both predictive and inventive.

In this conference there will be discussions about the interrelationships and latest knowledge related to intelligence, innovation and technology marketing in the context of helping companies and universities develop strategies for tomorrow's marketplace.

More information: <http://www.gsb.nihon-u.ac.jp/eng/closeup/workshop>

## 8th JAMA-CLEPA

Business Conference

Following the overwhelming success of the 7th edition, JAMA (Japanese Automobile Manufacturer Association) and CLEPA (European Association of Automotive Suppliers) will hold the next JAMA-CLEPA Business Conference in the automotive city of Torino from 7-10 November 2005.

The Conference will take place at the Lingotto Conference & Exhibition Centre, Torino, Italy and will offer suppliers a unique, economic and efficient opportunity to present their products and services to decision-makers from all Japanese vehicle manufacturers at a single location.

The increasing scale of Japanese automotive investment in Europe - for both vehicle and engine production - presents a significant business opportunity for European-based suppliers of components, technology and services. During the preparation phase of the forthcoming event, Japanese vehicle manufacturers have particularly emphasised their interest to focus on Environmental and Safety issues as well.



More information: <http://www.jama-clepa.com>

## WCM Pre-departure briefing at Volvo Europa Truck

Gent Plant - Belgium

On 6 October Volvo Europa Truck hosted a pre-departure briefing for 18 EU managers who will participate in the Centre's World Class Manufacturing programme to be held in Japan at the end of October.



Testimonials and more information on: [http://www.eujapan.com/europe/wcm\\_pdb.html](http://www.eujapan.com/europe/wcm_pdb.html)



## Investment Mission

The Japan External Trade Organization (JETRO) is currently inviting applications to the JETRO Investment Mission, a programme designed to encourage investment in Japan by foreign companies.

This year the targeted sectors are:

- Robot technology (2-8 Dec. 2005);
- Information security (29 Jan.-3 Feb. 2006);
- Food service (21-24 Feb. 2006).

The Investment Mission offers:

- Business and networking meetings with Japanese companies.
- Visits to offices, factories, R&D centres, etc., where participants can gather first-hand information to help them explore suitable locations for their investment plans.
- Seminars on Japanese markets and industries, as well as advice on how to set up an office in Japan.
- Field trips to select regions of Japan to study the area's local investment environment and regional business incentives.

Participation in this programme is free.

JETRO will cover round-trip airfares, accommodation and expenses for programme-related travel within Japan.

Please contact your nearest JETRO Office in Europe at: <http://www.jetro.go.jp/en/jetro/network/europe/>



## Japanese Business Environment report

The EBC Report on the Japanese Business Environment

The European Business Council (EBC) in Japan is the trade policy arm of 18 European national Chambers of Commerce and business organisations represented in Japan. First established in 1972, the EBC works to improve the trade and investment environment for European companies in Japan. The EBC currently represents more than 3,000 local European companies and individuals who are members of their national Chambers of Commerce. More than 350 companies participate directly in the EBC's 27 industry committees and subcommittees, whose work aims to improve the local business environment in a wide variety of economic sectors.



The EBC is currently producing the 2005 edition of its premier annual policy report, "The EBC Report on the Japanese Business Environment 2005". This is published annually in an attempt to identify the unresolved issues affecting trade and investment in Japan and to provide constructive suggestions for improving the Japanese business environment for the benefit of all concerned.

The EBC's report, which covers 29 key areas, recommends a series of specific measures relating to product approval, regulatory burden, regulatory transparency, regulatory oversight, standards harmonisation, accounting practices & financial supervision, procurement, government influence in the private sector, tariffs, taxation, border control, and the legal environment.

The report will be released in Japan on 24 November 2005.

More information: <http://www.ebc-jp.com>

## Sendai-Finland Wellbeing Center Project

The Sendai-Finland Wellbeing Center Project is an international collaboration between a Finnish national project and Sendai City. In this project Finnish and Japanese companies and universities are developing services and welfare equipment to enable the elderly to lead independent lives. These Research & Development activities will be undertaken at the Sendai-Finland Wellbeing Center located in Mizunomori, Sendai.

More information on:

[http://sendai.fwbc.jp/e/about\\_project/index.htm](http://sendai.fwbc.jp/e/about_project/index.htm)



## Innovative intercultural project Radio InterFM

Tokyo's No. 1 music station, 76.1MHz InterFM, broadcasts in several languages, mainly English and Japanese. With its programming it entertains Japanese and foreign residents of Tokyo alike. Against the background of the current "Doitsu Nen" (Germany Year in Japan) and next year's soccer World Cup in Germany, the radio station is devising a new programme to inform Japanese and international listeners about German culture, give travel advice and teach them some useful German phrases. The means to realise this will be a promising new medium: Podcasting - an MP3 audio file subscription service free of charge - which is presently one of the most exciting trends in the media world.



If you would like to participate in this innovative intercultural project or receive more information, contact Ms. Sonja Blaschke at:

[sonja@interfm.co.jp](mailto:sonja@interfm.co.jp);

<http://www.interfm.co.jp>

## Opening Ceremony

### Opening Ceremony of the Poland-Japan Energy Conservation Technology Centre



On 20 June 2005 the opening ceremony of the Poland-Japan Energy Conservation Technology Centre (ECTC) took place in Warsaw, Poland.

The main goals of the Poland-Japan ECTC are enhancing energy efficiency and renewable energy sources use as well as activities towards sustainable development and environmental protection. This project results from long-term cooperation between the Polish National Energy Conservation Agency (KAPE) and the Japan International Cooperation Agency (JICA).

The KAPE, Warsaw University of Technology and interested factories will cooperate together within the created Poland-Japan ECTC to increase energy efficiency in industry leading to better competitiveness of Polish industry and to reduce industrial impact on the environment in Poland.

More information on:

<http://www.kape.gov.pl/EN/index.phtml>

## « Un coin de Japon »

### A new French-Japanese cultural place

This cultural place has been set up to assist in the insertion of youngsters in the Val d'Oise region by teaching them about their own culture and Japanese culture. It also proposes on a monthly basis some evenings about the two cultures during which people can meet for discussion. A group registration is possible for companies in order to teach Japanese to their employees.

For more information please contact:

[jennifer.mouillard@free.fr](mailto:jennifer.mouillard@free.fr)





## EE-JP Cooperation

### Enterprise Estonia signs cooperation agreement with Japan Travel Bureau



The Enterprise Estonia Foundation signed a cooperation agreement with the biggest tourist company in Japan, Japan Travel Bureau (JTB).

The aim of the agreement is to promote tourism between Estonia and Japan, Enterprise Estonia (<http://www.eas.ee/>) reported. Under the agreement Enterprise Estonia will gain the opportunity to advertise Estonia as an attractive tourist destination via JTB sales channels, and joint activity in bringing Japanese business tourists is also being planned.

Enterprise Estonia Board Chairman, Tea Varrak, said Estonia had a lot of room for growth in the number of Japanese tourists, as Estonia now receives about one tenth the number of Japanese visiting Finland, and thanks to the new cooperation agreement the number of Japanese tourists visiting Estonia should double in 2006.

In 2004 there were 7,362 Japanese tourists staying in Estonian accommodation, while 71,000 Japanese tourists visited Finland during the same period.

JTB is the biggest Japanese tourist company with 292 offices in Japan and 70 elsewhere in the world. One of the main duties of Enterprise Estonia in the field of tourism is to increase information about Estonia and increase the country's reputation as a tourist destination.

More information on: <http://www.eas.ee/>

## 2005 EU-Japan Year of People-to-People Exchanges Calendar of events

For events held in the EU, please look at:

<http://www.mofa.go.jp/region/europe/eu/exchange2004-2.html>

For events held in Japan, please look at:

[http://jpn.cec.eu.int/relation/showpage\\_en\\_relations.programmes.people.calendar.php](http://jpn.cec.eu.int/relation/showpage_en_relations.programmes.people.calendar.php)



## Japanese delegation in Denmark

On 19 & 20 September 2005, North Denmark's Life Sciences Project group BioMed Community was fortunate to host a Japanese delegation from the Foundation for Biomedical Research and Innovation in Kobe, which included visits to the most important players from North Denmark's Life Sciences cluster, namely Aalborg Hospital, Aalborg University and privately-owned Life Sciences companies.

The objective was to uncover possible new business collaboration opportunities between Kobe and the city of Aalborg (North Denmark) within Life Sciences: an area in which North Denmark has developed its competences considerably. Life Sciences in North Denmark stems from the Electronics and Telecommunications industries, which are another two well-established clusters of the region. This has given research and innovation in North Denmark a more technological profile than what is the case elsewhere. North Denmark's immediate access to knowledge and resources from Telecommunications and Electronics is applied within the Bio- & Medical Technology areas. North Denmark is hence active in R&D within Telemedicine, Biosensors and Nanotechnology, and has recently gained national repute for its Tele-Cardiology advances.

More information:

<http://www.northdenmark.com>

and on BioMed Community:

<http://www.biomedcom.dk>

## In Brief

### Publication - "AUSTRIA-JAPAN"

The book "AUSTRIA-JAPAN" written by Dr. Ernst Laschan and Prof. Peter Pantzer is now available (free of charge plus delivery costs).

The book was published in spring 2005.

Further information:

<http://www.austriantrade.org/>



### Greek Business Mission to Japan

The G.J.C.C. will be organising an official Business Mission to Japan on 22-27 October 2005, in collaboration with the Greek Embassy in Japan (Commercial Section) and the Athens Chamber of SMEs, and the support of the Japan External Trade Organization (JETRO). The participating companies will come from the sectors of jewelry, knitting and food & beverages.

More information:

[http://www.gjcc.gr/en/events\\_2005.htm#11](http://www.gjcc.gr/en/events_2005.htm#11)

### JMEC

#### Japan Market Expansion Competition

JMEC is a practical business training programme sponsored by 11 foreign Chambers of



Commerce in Japan and also supported by the Delegation of the European Commission in Japan. The purpose of the JMEC programme is to foster the development of foreign businesses in Japan while strengthening the skills of young business professionals working in Japan. It runs from November through May and is designed to give participants practical experience in writing business plans for client companies and to provide companies with business plans for their Japan activities. Project applications are now invited. For more details, please look at: <http://www.jmec.gr.jp>

## The DUJAT JAPAN UPDATE 2005 Symposium

Japan is the world's second largest economic power, and Japanese companies play a major role in virtually every industrial sector.

Since the burst of the bubble Japan has had to face up to serious economic difficulties, resulting in what foreigners have seen as a decade of stagnation. In recent years, however, most Japanese companies have undergone intensive restructuring leading to divestitures, mergers & acquisitions, lay-offs and re-focused business activities. Japanese companies are once again 'looking abroad', the Japanese market is regaining strength, and only in 2004 over 170 Japanese companies went public.

An update on Japan is therefore due, which is why Dujat is organising "The Dujat Japan Update 2005" in the SieboldHuis in Leiden on 26 October 2005.

Invited to the symposium are Japan watchers from the US, Europe and Japan itself, who will be sharing their views on Japan's economy, its finances and on major changes such as the planned privatisation of Japan Post.

For more information: <http://www.dujat.nl/>





## French Clusters presented at JETRO BIOLINK FORUM

Japan is one of the target markets for French enterprises in the biotech sector, yet it misleadingly gives the impression of being a closed and demanding market, where only the big industrial groups or brands can succeed. Although some French SMEs have already done well there, successful export and set-up initiatives in Japan are still too few and much remains to be done.

Related to this, Mr. Luc Rousseau - Director-General of the DG for Enterprises (French Government) - made a speech during the JETRO BIOLINK FORUM held in Yokohama on 7-9 September 2005 (see extracts below).

Mr. Rousseau thanked particularly Mr. Osamu Watanabe, Chairman of JETRO and Mr. Tsuyoshi Nakai, Chairman of JETRO Paris, for the opportunity to attend this very important Forum organised by JETRO and to introduce the French biotech industry and the new measures implemented by the French Government in order to support high-tech industries, in particular biotech industries.

2005 was a very busy year for the French Government, especially for the Directorate-General for Enterprises, with the creation of the ANR (National Research Agency) and the AII (Industrial Innovation Agency), and the decision on French competitiveness clusters.

In the biotech sector the ANR funds research & development collaborative projects, including partnerships between large companies and smaller ones and partnerships between private companies and public research agencies. These projects are selected within the context of the Biotechnology Innovation Network, created in September 2004 during the meeting of the CSIC (Strategic Committee for Health Industries), a member of which is a top executive of the Japanese pharma company TAKEDA.




One of the major events of 2005 has been the implementation of competitiveness clusters from a call for proposals launched at the end of 2004. Indeed, this call for proposals was very successful, attracting 105 projects. In July the French Government announced that 67 were selected as "competitiveness" clusters, of which 15 were identified as "global" clusters, based on their ability to act worldwide.

More information on: <http://www.industrie.gouv.fr>



Date / Location	Event	Contact
17 - 21 Oct 2005 Paris, France	14th European Biomass Conference and Exhibition: <b>"Biomass for Energy, Industry and Climate Protection"</b>	ETA - Renewable Energies E-mail: <a href="mailto:biomass.conf@etaflorence.it">biomass.conf@etaflorence.it</a> Conference website: <a href="http://www.conference-biomass.com">http://www.conference-biomass.com</a>
18 - 21 Oct 2005 Tokyo, Japan	<b>"Bella Italia"</b> Tokyo 2005 - Boutique Italia	Italian Trade Commission (ICE) Tel: +81 (0)3 3475 1401 / Fax: +81 (0)3 3475 1440 / E-mail: <a href="mailto:tokyo@tokyo.ice.it">tokyo@tokyo.ice.it</a> <a href="http://www.ice.it/estero2/giappone">http://www.ice.it/estero2/giappone</a> <a href="http://www.ice-tokyo.or.jp">http://www.ice-tokyo.or.jp</a>
19 Oct 2005 Tokyo, Japan 	EU Johogen Seminar <b>"Intellectual Property (IP) Valuation - how strategies of an "Innovation Driven Society" are implemented in the Management of European Firms"</b>	Mr. Fabrizio Mura, Chief Information Officer EU-Japan Centre for Industrial Cooperation E-mail: <a href="mailto:seminar@eu-japan.gr.jp">seminar@eu-japan.gr.jp</a> Fax: +81 (0)3 3221 6226
19 - 20 Oct 2005 Portorož, Slovenia	Port Management and Logistics Conference <b>"Trade between the EU and Far East: South European ports as an alternative to the North European ports"</b>	Mr. Luka Koper, Port and Logistic System <a href="http://www.luka-kp.si">http://www.luka-kp.si</a>
20 - 26 Oct 2005 Tokyo / Osaka, Japan	UBIFRANCE Symposium <b>"Présentation du savoir-faire français dans le secteur des accessoires de mode"</b>	UBIFRANCE, Mrs. Marie-Christine Thumerel E-mail: <a href="mailto:marie-christine.thumerel@ubifrance.fr">marie-christine.thumerel@ubifrance.fr</a> Tel: +33 (0)1 40733880
25 Oct 2005 Dortmund, Germany	<b>"Successful in Germany"</b> Seminar co-organised by UK Trade & Investment and the German-British Chamber of Industry & Commerce	Contact: Sven Riemann, Marketing Services, German-British Chamber of Industry & Commerce <a href="http://www.ahk-london.co.uk/einladung_dortmund.pdf">http://www.ahk-london.co.uk/einladung_dortmund.pdf</a>
October 2005 Roma / Pescara, Italy	Lifestyle, Art, Culture <b>Europe - Japan Face to Face</b>	Contact: <a href="http://www.eu-japan.net">http://www.eu-japan.net</a> E-mail: <a href="mailto:benta.wiley@fastwebnet.it">benta.wiley@fastwebnet.it</a>
27 Oct 2005 London, UK	APTN/SIMMONS & SIMMONS Seminar <b>"Japanese Electronics Companies in Europe: the legal issues"</b>	Simmons and Simmons, London <a href="http://www.aptn.org/51027a.htm">http://www.aptn.org/51027a.htm</a>



Date / Location	Event	Contact
28 Oct Rotterdam, The Netherlands	<b>Business opportunity of Life Sciences in Osaka</b>	NCH, Rotterdam Chamber of Commerce, IBO OSAKA, Osaka Prefectural Government Rotterdam Office, IBO Osaka Rotterdam Office E-mail: t.myose@ibo-osaka.nl /Tel: +31 (0)10 4149834/ Fax: +31 (0)10 4123672
31 Oct 2005 Berlin, Germany	<b>2 Conferences: Business Cycle and the Role of Government in Japan and Germany</b>	JDZB (Japanisch-Deutsches Zentrum Berlin) Tel: +49 (0)30 839 07 186 / Fax: +49 (0)30 839 07 220 / E-mail: jdzb@jdzb.de
31 Oct - 1 Nov 2005 Yokohama, Japan	<b>Japanese Launch of the Global Wind Energy Council</b>	More information: <a href="http://www.gwec.net">http://www.gwec.net</a>
1 Nov 2005 Sheffield, UK	<b>UK - Japan Business Seminar - Nagoya Business Seminar</b>	South Yorkshire International Trade Centre Yoshimi McLeod, Tel: +44 (0)114 201 2575 E-mail: ymcleod@syitc.com <a href="http://www.syitc.com/japan_link.htm">http://www.syitc.com/japan_link.htm</a>
1 - 6 Nov 2005 Tokyo, Japan	<b>Tokyo Designer's Week</b> (Design, Interior, Construction material)	Italian Trade Commission (ICE) Tel: +81 (0)3 3475 1401 / Fax: +81 (0)3 3475 1440 E-mail: tokyo@tokyo.ice.it <a href="http://www.ice.it/estero2/giappone">http://www.ice.it/estero2/giappone</a> <a href="http://www.ice-tokyo.or.jp">http://www.ice-tokyo.or.jp</a>
7 Nov 2005 Tokyo, Japan	<b>IMEC Executive Seminar Japan</b>	Mrs. Olfa Marzouk, IMEC / Tel: +32 (0)16 28 15 52 / Fax: +32 (0)16 28 16 37/ Olfa.Marzouk@imec.be <a href="http://www.imec.be/ovinter/static_general/seminar_japan.shtml">http://www.imec.be/ovinter/static_general/seminar_japan.shtml</a>
7 - 10 Nov 2005 Torino, Italy	<b>8th JAMA-CLEPA Business Conference 2005</b>	JAMA - CLEPA <a href="http://www.jama-clepa.com">http://www.jama-clepa.com</a>
9 Nov 2005 Brussels, Belgium 	<b>9th EU Policy Seminar Economic situation in the EU</b>	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2823711 / Fax: +32 (0)2 2820045 E-mail: seminar@eujapan.com <a href="http://www.eujapan.com/japan/home.html">http://www.eujapan.com/japan/home.html</a>
10 - 11 Nov 05 Berlin, Germany 	<b>“USA - Japan - Germany: Shared Responsibility in the World”</b> Symposium  <b>“Business Cycle and the Role of Government in Japan and Germany”</b> Conference	JDZB (Japanisch-Deutsches Zentrum Berlin) Tel: +49 (0)30 839 07 186 / Fax: +49 (0)30 839 07 220 Dr. Rita Zobel / E-mail: rzobel@jdzb.de Tatjana Wonneberg / E-mail: twonneberg@jdzb.de
14 - 18 Nov 2005 Tokyo / Kyoto, Japan	<b>Semiconductor Visit to Japan</b>	UK Trade & Investment E-mail: lisa.samuel@uktradeinvest.gov.uk <a href="http://www.uktradeinvest.gov.uk">http://www.uktradeinvest.gov.uk</a>
17 - 18 Nov 2005 Kyoto, Japan 	Workshop on <b>“How to cooperate with the EU?”</b>	EU-Japan Centre for Industrial Cooperation E-mail: seminar@eu-japan.gr.jp Tel: +81 (0)3 3221 6161 / Fax: +81 (0)3 3221 6226 <a href="http://www.eu-japan.gr.jp/seminars/nextooshu1.html">http://www.eu-japan.gr.jp/seminars/nextooshu1.html</a>
18 Nov 2005 Paris, France	Seminar <b>“Point sur les télécommunications au Japon”</b>	UBIFRANCE <a href="http://www.ubifrance.fr">http://www.ubifrance.fr</a> <a href="http://www.missioneco.org/francejapon/programmation/dateresult.asp?Timer=1128677264102&amp;Sens=1">http://www.missioneco.org/francejapon/programmation/dateresult.asp?Timer=1128677264102&amp;Sens=1</a>
22 Nov 2005 Berlin, Germany	<b>Culture made in Japan: “Subculture” - Reception and Effect in Europe</b> Symposium	JDZB (Japanisch-Deutsches Zentrum Berlin) Tel: +49 (0)30 839 07 186 / Fax: +49 (0)30 839 07 220 E-mail: jdzb@jdzb.de
23 Nov 2005 Wroclaw, Poland	<b>Japanese Component Buyers</b> Exhibition	JETRO Warsaw Office Mr. Takashi Tsuchiya or Mr. Krzysztof Bienkiewicz E-mail: jetro@jetro.pl / Tel: +48 (0)22 630 8508 / Fax: +48 (0)22 630 8512



Date / Location	Event	Contact
26 Nov - 1 Dec 2005 Japan / Korea	Free-choice prospecting mission in Japan and/or Korea	Paris Chamber of Commerce, Mrs. Laurence Verdier E-mail: lverdier@ccip.fr / Tel: +33 (0)1 55653683 Fax: +33 (0)1 55653677
7 Dec 2005 Sheffield, UK	UK - Japan Business Seminar <b>Developing your creative &amp; media business in Japan</b> with JETRO/UKTI	South Yorkshire International Trade Centre Tel: +44 (0)114 201 2575 / E-mail: hguile@syitc.com <a href="http://www.syitc.com/japan_link.htm">http://www.syitc.com/japan_link.htm</a>
13 Dec 2005 Tokyo, Japan	<b>Deregulation and Innovation in Japan and Europe</b> Conference	Fujitsu Research Institute Tel: +81 (0)3 5401 8391
11 - 18 Jan 2006 Seoul, Korea & Tokyo, Japan	<b>Mobile and Wireless Trade Mission to Japan and South Korea</b>	UK Trade & Investment E-mail: sanjay.shah@uktradeinvest.gov.uk <a href="http://www.uktradeinvest.gov.uk">http://www.uktradeinvest.gov.uk</a>
27 Jan 2006 Sheffield, UK	<b>Japanese Cultural and Business Workshop</b> organised by Sheffield Chamber of Commerce & Industry and South Yorkshire International Trade Centre	Sheffield Chamber of Commerce & Industry E-mail: info@scci.org.uk
31 Jan 2006 Sheffield, UK	UK - Japan Business Seminar <b>Changing Face of a Japanese Businessman</b>	South Yorkshire International Trade Centre Tel: +44 (0)114 201 2575 / E-mail: gwatts@syitc.com <a href="http://www.syitc.com/japan_link.htm">http://www.syitc.com/japan_link.htm</a>
28 Feb 2006 Sheffield, UK	UK - Japan Business Seminar <b>50 Years in Japanese Business</b>	South Yorkshire International Trade Centre Tel: +44 (0)114 201 2575 / E-mail: gwatts@syitc.com <a href="http://www.syitc.com/japan_link.htm">http://www.syitc.com/japan_link.htm</a>
10 - 14 Apr 2006 Tokyo, Japan	<b>European Fashion Design Trade Mission</b> EU-Gateway to Japan	<a href="http://www.gatewaytojapan.org/">http://www.gatewaytojapan.org/</a> <b>Application deadline: 26 Oct 2005</b>
22 - 26 May 2006 Tokyo, Japan	<b>Environmental Technologies Trade Fair</b> EU-Gateway to Japan	<a href="http://www.gatewaytojapan.org/">http://www.gatewaytojapan.org/</a> <b>Application deadline: 21 Nov 2005</b>

