



Recommendations to the Leaders of the EU and Japan

Working Party 2 Life Sciences & Biotechnology Healthcare & Well-being

Working Party Leaders:

Dr. Thomas-Peter Hausner
President, Representative Director &
Senior Bayer Representative for
Japan, Bayer Holding Ltd.

Mr. Osamu Nagayama
Chairman, Representative Director &
Chairman of the Board of Directors
Chugai Pharmaceutical Co., Ltd.

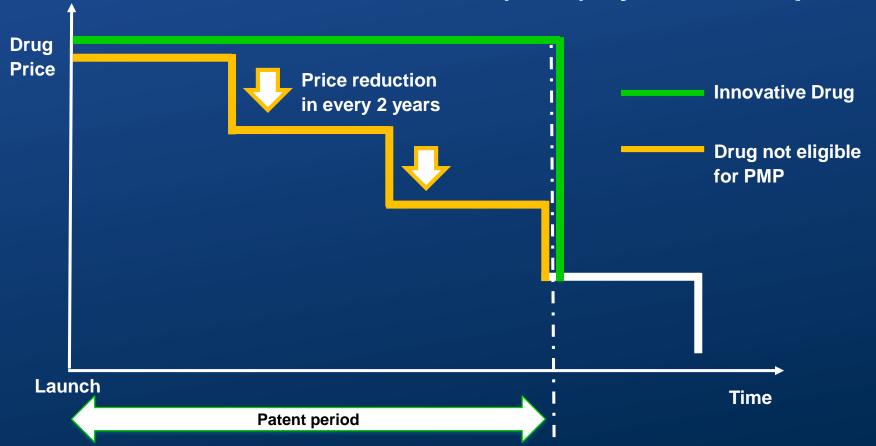


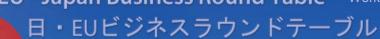




The Pharmaceutical Pricing System Should Provide a Stable, Predictable Environment that Rewards Innovation

Price Maintenance Premium (PMP) System in Japan









Less Reward for Innovation due to Japanese Drug Pricing Reform in 2018

2010

Past

2018

Future

Introduction of **Price Maintenance** Premium (PMP)

Innovative drugs' prices are maintained during patent period



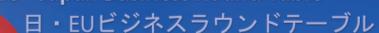
- ✓ Increase investment
- ✓ Early access to new drugs

Drug Pricing Reform

- **Narrowed PMP** criteria
- Insufficient rewards for innovation



√ Backslide into the past





Recommendations from BRT for Securing Patients' Access to New Treatments

- Expand the Price Maintenance Premium to cover all innovative products
- b. Limit the scope of annual price revisions from 2021 onwards
- c. Keep refining the system of using cost-effectiveness-analysis for drug pricing
- Expand the scope of healthcare cost control beyond drug costs, as drug costs are only one part of the overall healthcare costs